

PROPOSED BUDGET

APRIL 25, 2023

FY
2023-2024



CITY OF
HARTSVILLE
SOUTH CAROLINA



AGENDA

- Budget Highlights and Capital Requests
- General Fund - Summary of Revenues / Proposed Expenditures
- Enterprise Fund - Summary of Revenues / Proposed Expenditures
- Sanitation Fund - Summary of Revenues / Proposed Expenditures
- All Other Funds - Summary of Revenues / Proposed Expenditures



Budget Overview

Classification and Compensation Study, Cost of Living Analysis, & Departmental Capital Requests

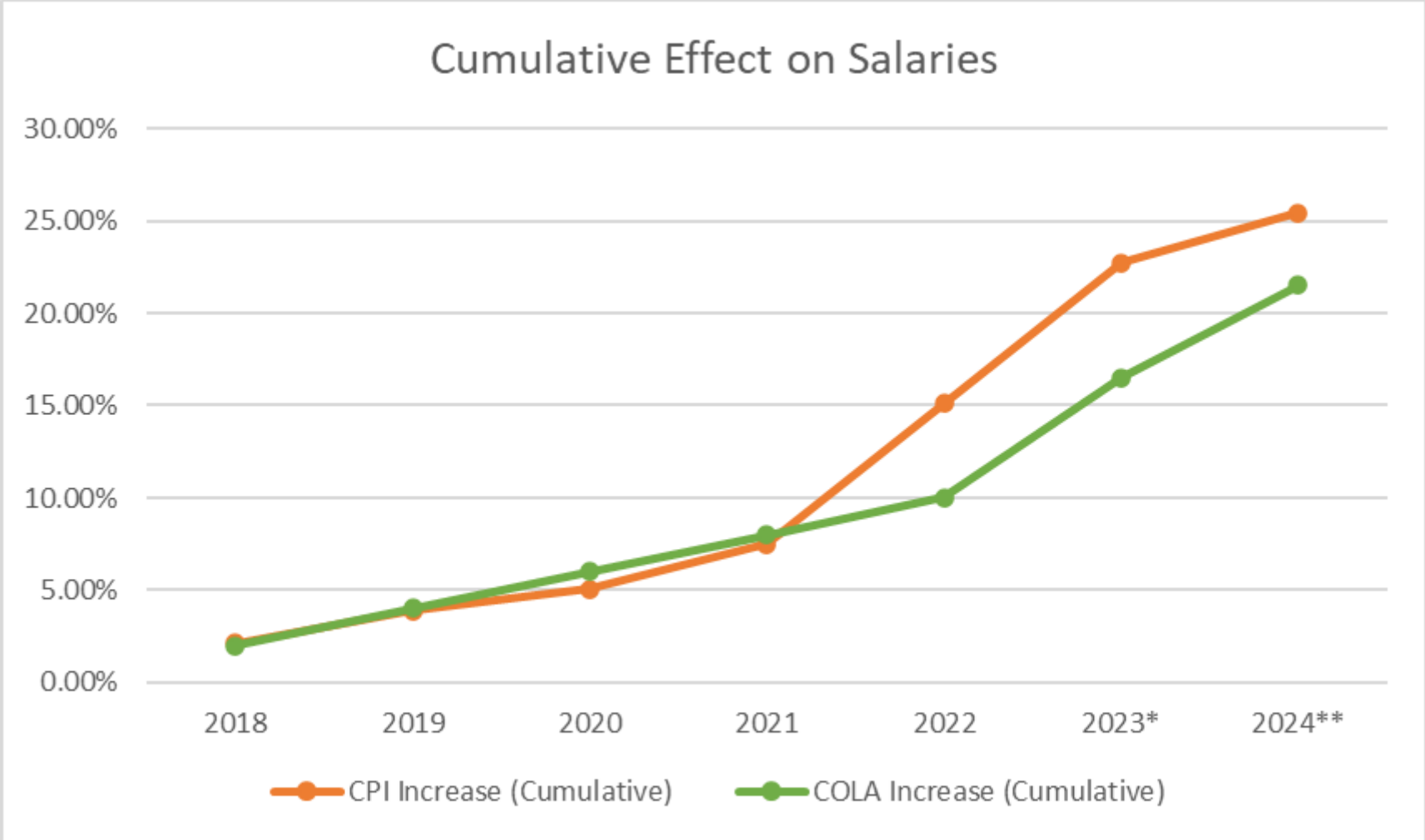


Classification and Compensation Study

- The City engaged with the Archer Company to perform a Classification and Compensation Study.
- Approximately 20 years since the previous study.
- Process: a 6-month timeline with employee meetings, questionnaires, and surveys.
- All positions and grades have been re-evaluated against comparable entities.
- Evaluated Class and Comp pay increases against Consumer Price Index (Inflation) to determine recommended COLA.

COST OF LIVING ANALYSIS

FY	Average CPI	City COLA	Difference
2018	2.15%	2.00%	-0.15%
2019	1.73%	2.00%	0.28%
2020	1.18%	2.00%	0.83%
2021	2.43%	2.00%	-0.43%
2022	7.63%	2.00%	-5.63%
2023*	7.60%	6.50%	-1.10%
2024**	2.73%	5.00%	2.27%
Cumulative effect on salaries			-3.94%



CPI data comes directly from the U.S. Bureau

* Includes estimated CPI increases for remainder of 2023, estimated by the Federal Planning Bureau

** Estimated by the Federal Planning Bureau.

Classification and Compensation Study

Survey Comparables

PUBLIC SECTOR

Camden

Cayce

Darlington

Florence

Lancaster

Tega Cay

Lexington

Florence Co.

Darlington Co.

PRIVATE SECTOR

Economic Research
Institute (ERI)

Grade	Minimum	New Min	Midpoint	Maximum
6	\$ 26,848	\$ 32,200	\$ 32,218	\$ 37,587
7	\$ 28,769	\$ 33,713	\$ 34,523	\$ 40,277
8	\$ 30,690	\$ 35,225	\$ 36,828	\$ 42,966
9	\$ 32,611	\$ 36,738	\$ 39,133	\$ 45,655
10	\$ 34,532	\$ 38,250	\$ 41,438	\$ 48,345
11	\$ 36,453	\$ 39,763	\$ 43,743	\$ 51,034
12	\$ 38,374	\$ 41,275	\$ 46,048	\$ 53,723
13	\$ 40,295	\$ 42,788	\$ 48,354	\$ 56,413
14	\$ 42,216	\$ 44,300	\$ 50,659	\$ 59,102
15	\$ 44,137	\$ 45,813	\$ 52,964	\$ 61,791
16	\$ 46,057	\$ 47,325	\$ 55,269	\$ 64,480
17	\$ 47,978	\$ 48,838	\$ 57,574	\$ 67,170
18	\$ 49,899	\$ 50,350	\$ 59,879	\$ 69,859
19	\$ 51,820	\$ 51,863	\$ 62,184	\$ 72,548
20	\$ 53,741	-	\$ 64,489	\$ 75,238
21	\$ 55,662	-	\$ 66,795	\$ 77,927
22	\$ 57,583	-	\$ 69,100	\$ 80,616
23	\$ 59,504	-	\$ 71,405	\$ 83,306
24	\$ 61,425	-	\$ 73,710	\$ 85,995

Grade	Minimum	New Min	Midpoint	Maximum
25	\$ 63,346	-	\$ 76,015	\$ 88,684
26	\$ 65,267	-	\$ 78,320	\$ 91,374
27	\$ 67,188	-	\$ 80,625	\$ 94,063
28	\$ 69,109	-	\$ 82,931	\$ 96,752
29	\$ 71,030	-	\$ 85,236	\$ 99,442
30	\$ 72,951	-	\$ 87,541	\$ 102,131
31	\$ 74,872	-	\$ 89,846	\$ 104,820
32	\$ 76,793	-	\$ 92,151	\$ 107,510
33	\$ 78,713	-	\$ 94,456	\$ 110,199
34	\$ 80,634	-	\$ 96,761	\$ 112,888
35	\$ 82,555	-	\$ 99,066	\$ 115,577
36	\$ 84,476	-	\$ 101,372	\$ 118,267
37	\$ 86,397	-	\$ 103,677	\$ 120,956
38	\$ 88,318	-	\$ 105,982	\$ 123,645
39	\$ 90,239	-	\$ 108,287	\$ 126,335
40	\$ 92,160	-	\$ 110,592	\$ 129,024
41	\$ 94,081	-	\$ 112,897	\$ 131,713
42	\$ 96,002	-	\$ 115,202	\$ 134,403
43	\$ 97,923	-	\$ 117,507	\$ 137,092

SALARY INCREASES ACROSS ALL FUNDS BY GRADE

SALARY INCREASE

Class & Comp:
\$162,756.06

COLA:
\$275,962.80

SUBTOTAL:
\$438,757.86

TOTAL w/ BENEFITS
\$821,248.81

Grade	Starting Salaries	COLA Increase (\$)	Class & Comp Study Increase (\$)	New Salary
6 Pay Grade	\$ 567,163	\$ 28,358	\$ 55,765	\$ 651,287
7 Pay Grade	\$ 28,959	\$ 1,448	\$ 3,437	\$ 33,844
8 Pay Grade	\$ 71,471	\$ 3,574	\$ 3,545	\$ 78,590
9 Pay Grade	\$ 278,377	\$ 13,919	\$ 13,909	\$ 306,205
10 Pay Grade	\$ 184,255	\$ 9,213	\$ 3,965	\$ 197,432
11 Pay Grade	\$ 546,059	\$ 27,303	\$ 16,495	\$ 589,856
12 Pay Grade	\$ 165,272	\$ 8,264	\$ 3,174	\$ 176,710
13 Pay Grade	\$ 332,428	\$ 16,621	\$ 5,603	\$ 354,652
14 Pay Grade	\$ 214,683	\$ 10,734	\$ 9,407	\$ 234,824
15 Pay Grade	\$ 621,738	\$ 31,087	\$ 15,697	\$ 668,522
16 Pay Grade	\$ 273,822	\$ 13,691	\$ 7,976	\$ 295,489
17 Pay Grade	\$ 391,728	\$ 19,586	\$ 4,221	\$ 415,536
18 Pay Grade	\$ 112,948	\$ 5,647	\$ -	\$ 118,596
19 Pay Grade	\$ 298,581	\$ 14,929	\$ -	\$ 313,510
21 Pay Grade	\$ 315,324	\$ 15,766	\$ 12,229	\$ 343,318
22 Pay Grade	\$ 351,461	\$ 17,573	\$ 3,895	\$ 372,929
23 Pay Grade	\$ 62,500	\$ 3,125	\$ -	\$ 65,625
26 Pay Grade	\$ 131,298	\$ 6,565	\$ 3,363	\$ 141,226
29 Pay Grade	\$ 79,954	\$ 3,998	\$ -	\$ 83,952
30 Pay Grade	\$ 167,370	\$ 8,369	\$ -	\$ 175,739
38 Pay Grade	\$ 185,278	\$ 9,264	\$ 114	\$ 194,657
43 Pay Grade	\$ 138,587	\$ 6,929	\$ -	\$ 145,516
Grand Total	\$5,519,255.97	\$275,962.80	\$162,795.06	\$5,958,013.83

TOTAL CLASS & COMP INCREASE BY GRADE

Survey Comparables

PUBLIC SECTOR

Camden

Cayce

Darlington

Florence

Lancaster

Tega Cay

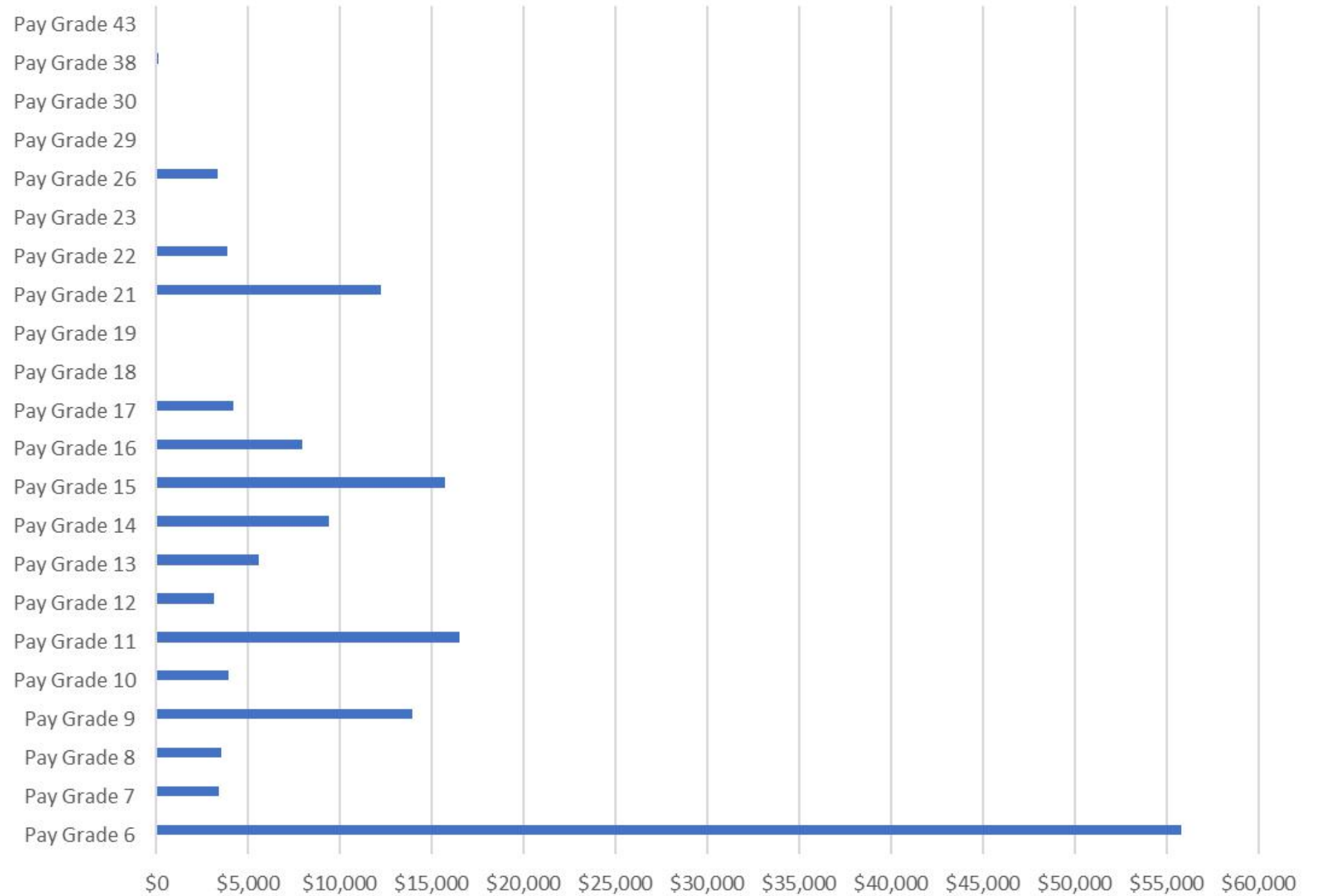
Lexington

Florence Co.

Darlington Co.

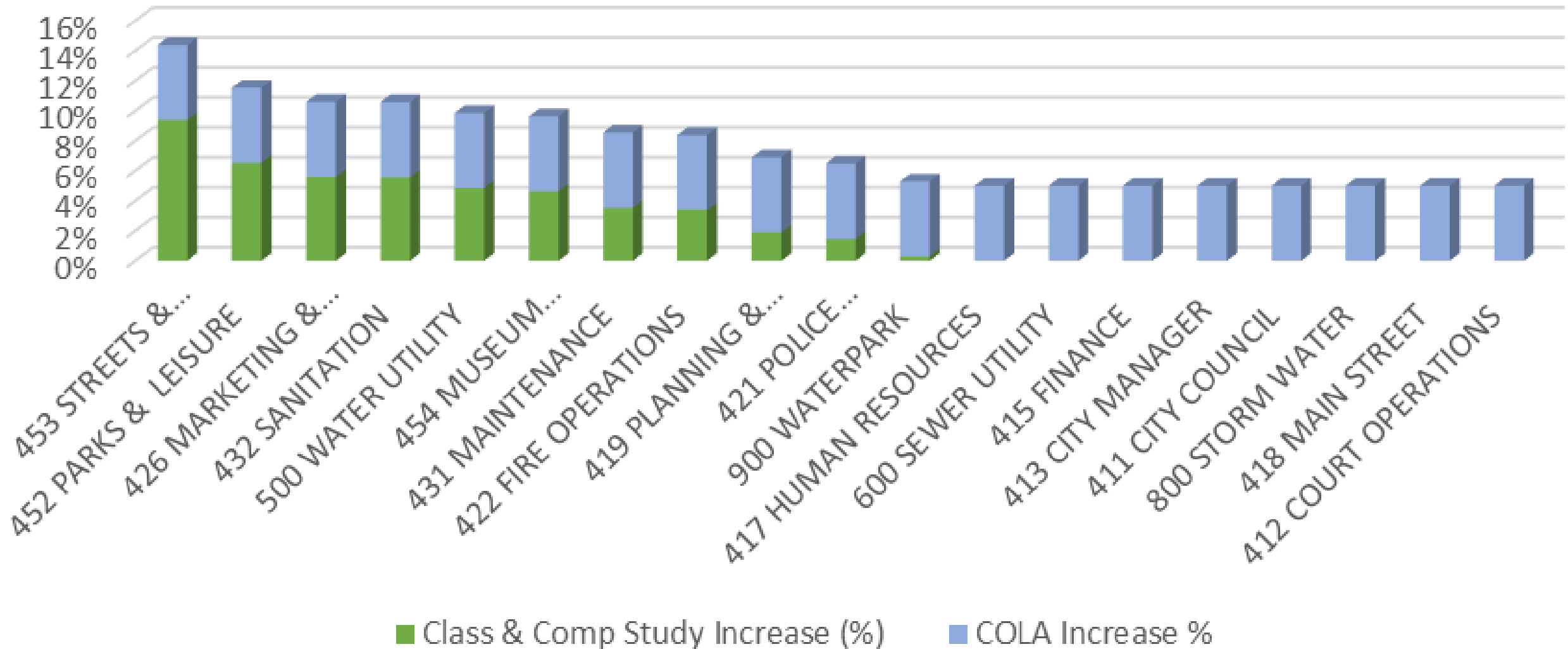
PRIVATE SECTOR

Economic Research Institute (ERI)

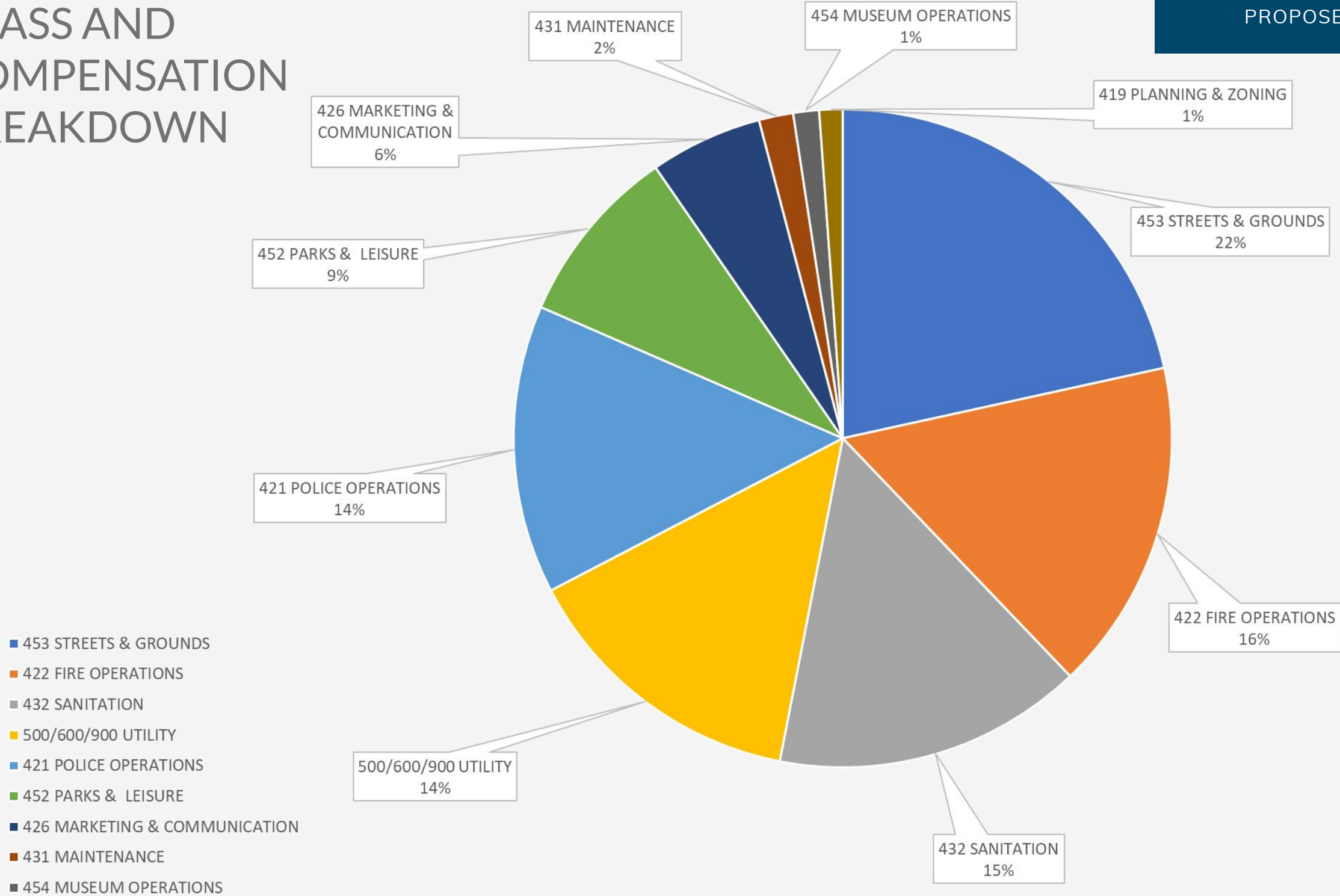


INCREASE BY DEPARTMENT

Class & Comp Study + COLA % Increase



CLASS AND COMPENSATION BREAKDOWN




PRE-AUGUST 2022 SPOT ADJUSTMENT

City of Hartsville Salary Comparison

 POLICE



Police Officer – Certified Base Pay

 FIRE



Firefighter – Base Pay

 PUBLIC SERVICES

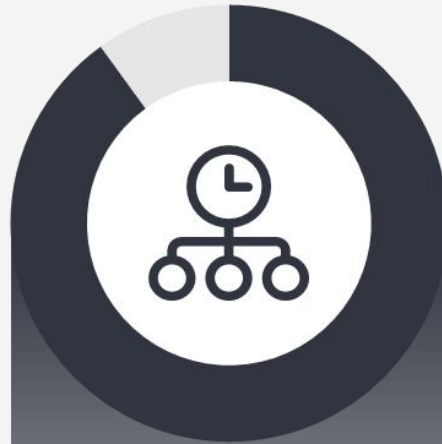


Heavy Equipment Operator – Base Pay

AUGUST 2022 - SALARY ADJUSTMENT

Proposal #1 **Spot Increase + COLA + Class and Comp**

POLICE



Immediate 10% Increase for Police. Places us competitively with Darlington Co. Potential for further increase with Class and Comp.

10%

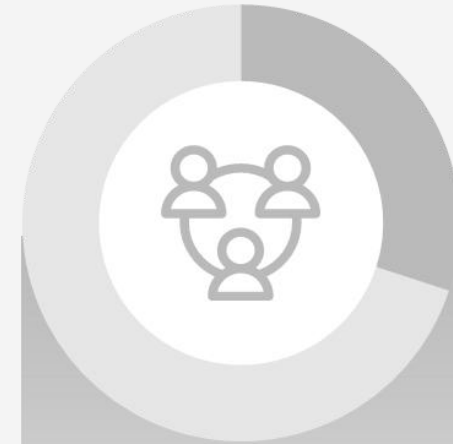
ADDITIONAL COLA



Additional 3% COLA for all staff (excluding Police). Continues to counter rising inflation and help offset costs from Class and Comp.

3%

CLASS AND COMP

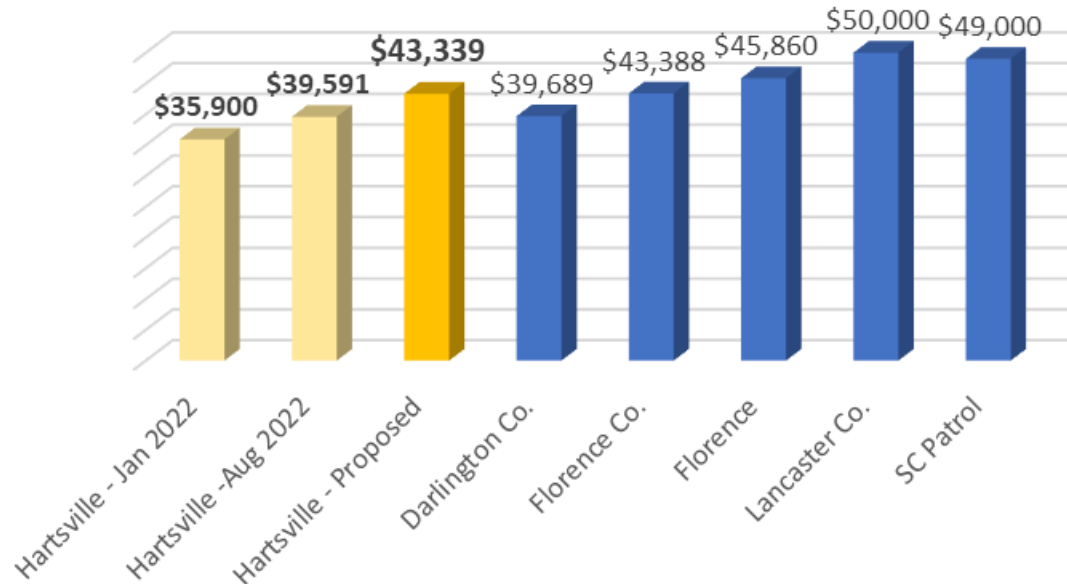


Budgeted. Proceed with the Classification and Compensation study and make necessary spot adjustments by position.

\$25,000

HOW DO WE COMPARE?

Police Officer - Base Pay



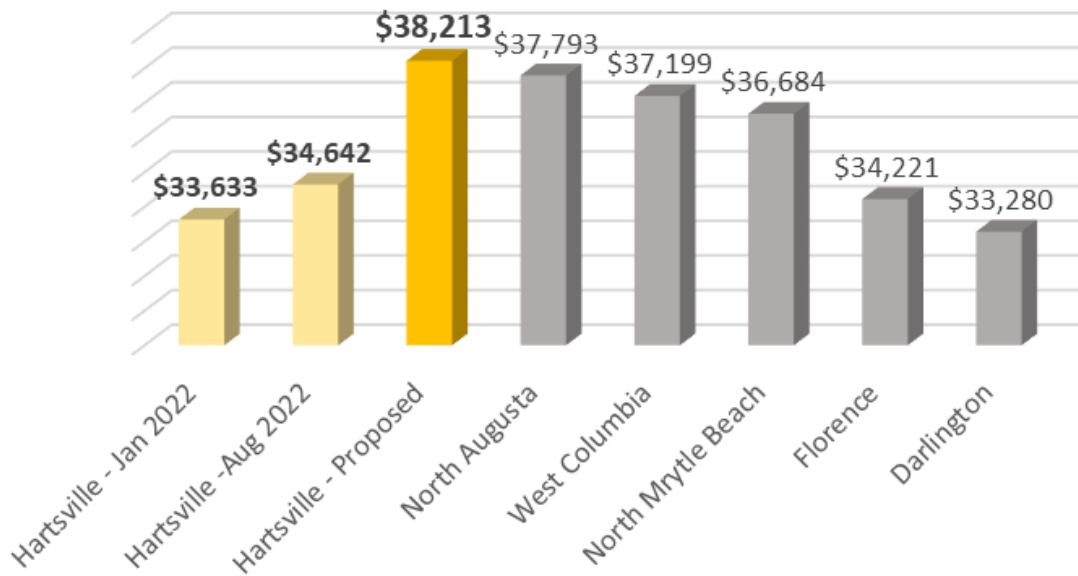
Proposed Pay Increase: 5% COLA + Class/Comp

- Police Officer: 17% Increase
- Firefighter: 16% Increase
- Heavy Equip. Op.: 12% Increase

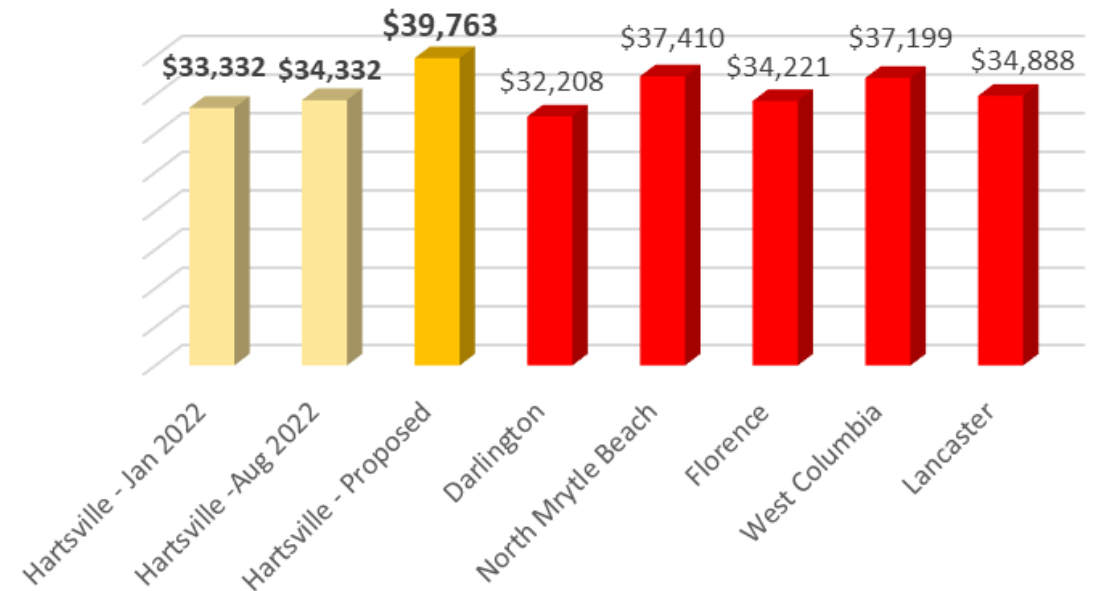
Livable Wage Increase

- Sanitation Labor: 16% Increase
- Streets & Grounds Labor: 16% Increase
- Parks and Rec Labor: 16% Increase

Heavy Equipment Operator - Base Pay



Firefighter - Base Pay



CITY OF HARTSVILLE

General Fund Capital Outlay - Budget Year 2023-2024

Fund 01

CAPITAL LEASE

GENERAL FUND - 01

ITEM	AMOUNT	FUNDING SOURCE
DEPARTMENT 421/423 POLICE		
(6) Ford Explorer ECO, V6 Tax and Upfitting	\$ 337,525	Capital Lease
(1) 2003 Chevrolet Silverado work truck	\$ 55,475	Capital Lease
(20) Mobile Video software/hardware	\$ 267,000	Capital Lease
Total - Police	\$ 660,000	
DEPARTMENT 422 FIRE		
New Fire Engine (Net Darlington County Bond)	\$ 576,338	Capital Lease
Total - Fire	\$ 576,338	
DEPARTMENT 452 PARKS & RECREATION		
Control Link system timers for lights	\$ 15,000	Capital Lease
Total - Parks & Recreation	\$ 15,000	
DEPARTMENT 453 STREETS & GROUNDS		
Kubota Utility Tractor	\$ 40,000	Capital Lease
Total - Streets & Grounds	\$ 40,000	
Grand Total General Fund Capital Outlay:	\$ 1,291,338	

CAPITAL LEASE

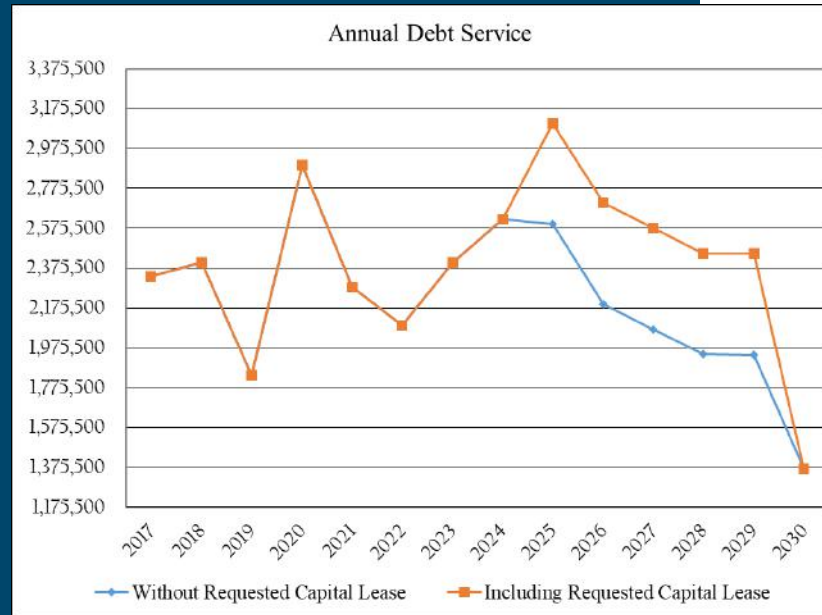
ENTERPRISE FUND - 02

SANITATION FUND - 08

CITY OF HARTSVILLE		
Enterprise Fund Capital Outlay - Budget Year 2023-2024		
Fund 02		
ITEM	AMOUNT	FUNDING SOURCE
DEPARTMENT 600 SEWER		
8' Wilson Drive Pipe Bursting	\$ 175,000	Surplus Revenue
Pump Replacement	\$ 21,000	Surplus Revenue
Sewer Push Camera	\$ 17,000	Surplus Revenue
DEPARTMENT 900 WATERPARK		
Water Park Splash Pad Renovation	\$ 400,000	Capital Lease
Other Renovations	\$ 200,000	Capital Lease
Total - Utilities		\$ 831,000
Grand Total Enterprise Fund Capital Outlay:		\$ 831,000

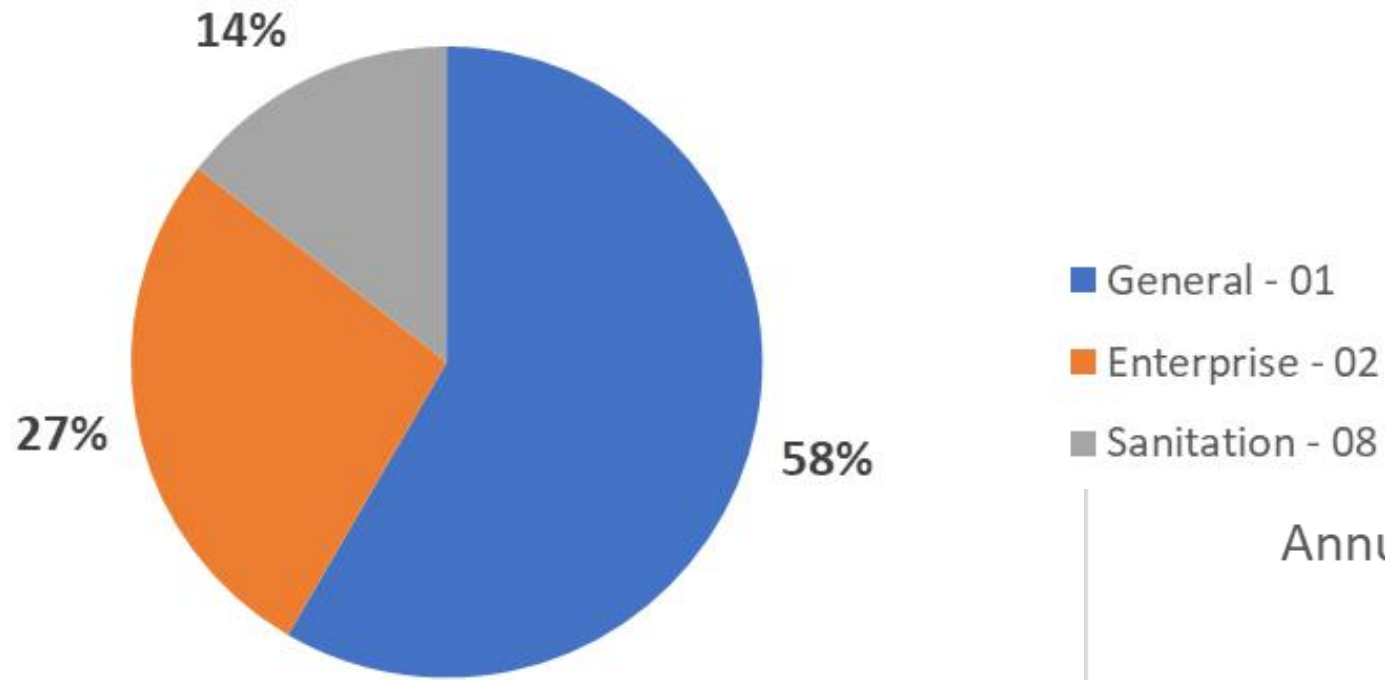
CITY OF HARTSVILLE		
Solid Waste Fund Capital Outlay - Budget Year 2023-2024		
Fund 08		
ITEM	AMOUNT	FUNDING SOURCE
DEPARTMENT 432 SOLID WASTE		
Rear Loader Garbage Truck	\$ 320,000	Capital Lease
Total - Utilities		\$ 320,000
Grand Total Enterprise Fund Capital Outlay:		\$ 320,000

CAPITAL LEASE



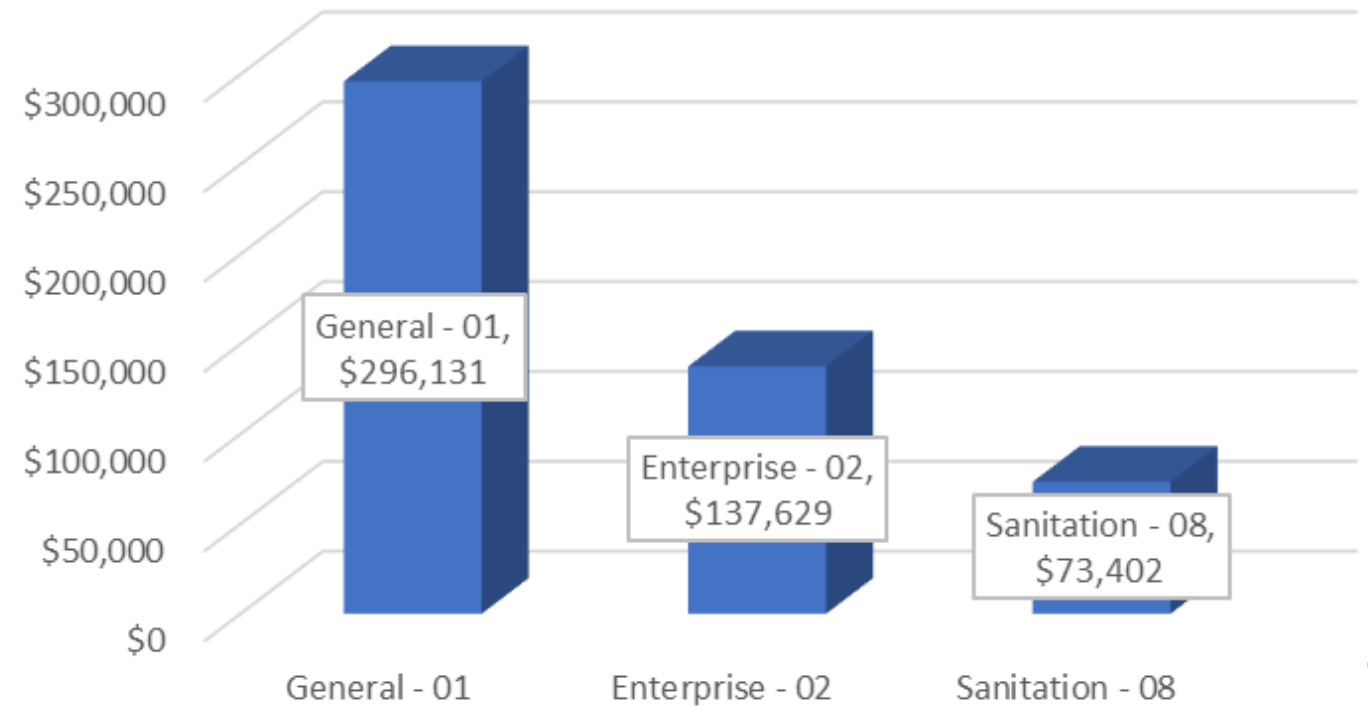
FY Year End	Annual Payments (Without Requested Capital Lease)	Annual Payments (With Requested Capital Lease)	\$ Change	Year End Balance	Net Additions
2017	2,334,010	2,334,010	-	15,573,142	1,496,051.00
2018	2,404,958	2,404,958	-	22,479,595	8,850,000.00
2019	1,836,034	1,836,034	-	22,179,347	885,000.00
2020	2,890,729	2,890,729	-	20,388,977	329,504.00
2021	2,278,805	2,278,805	-	18,872,280	-
2022	2,086,271	2,086,271	-	18,955,407	1,477,300.00
2023	2,402,656	2,402,656	-	18,897,465	1,094,787.00
2024	2,619,710	2,619,710	-	19,156,756	2,211,000.00
2025	2,595,168	3,102,329	507,161	16,655,691	-
2026	2,194,316	2,701,477	507,161	14,505,555	-
2027	2,068,176	2,575,337	507,161	12,421,321	-
2028	1,942,418	2,449,579	507,161	10,400,417	-
2029	1,940,588	2,447,749	507,161	8,331,869	-
2030	1,367,811	1,367,811	-	6,963,863	-

Annual New Capital Lease Payment by Fund (%)



CAPITAL LEASE

Annual New Capital Lease Payment by Fund (\$)



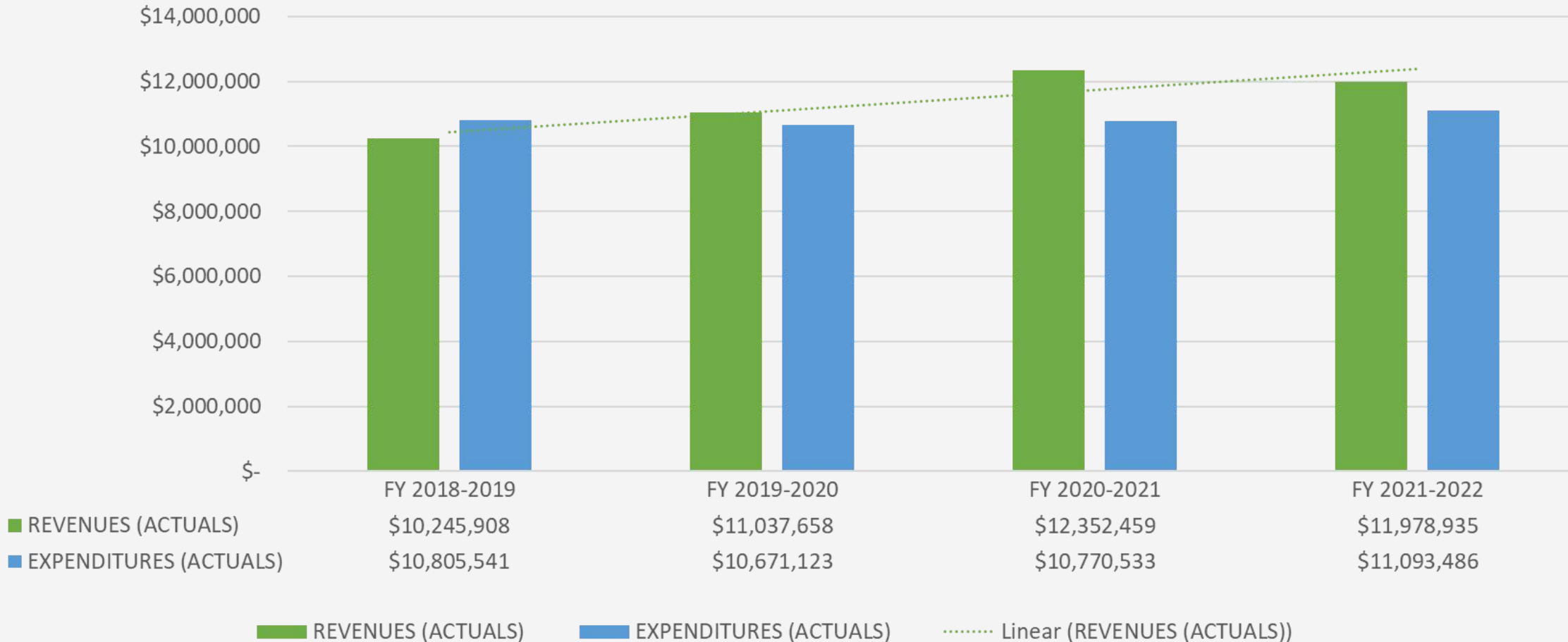


GENERAL FUND - 01

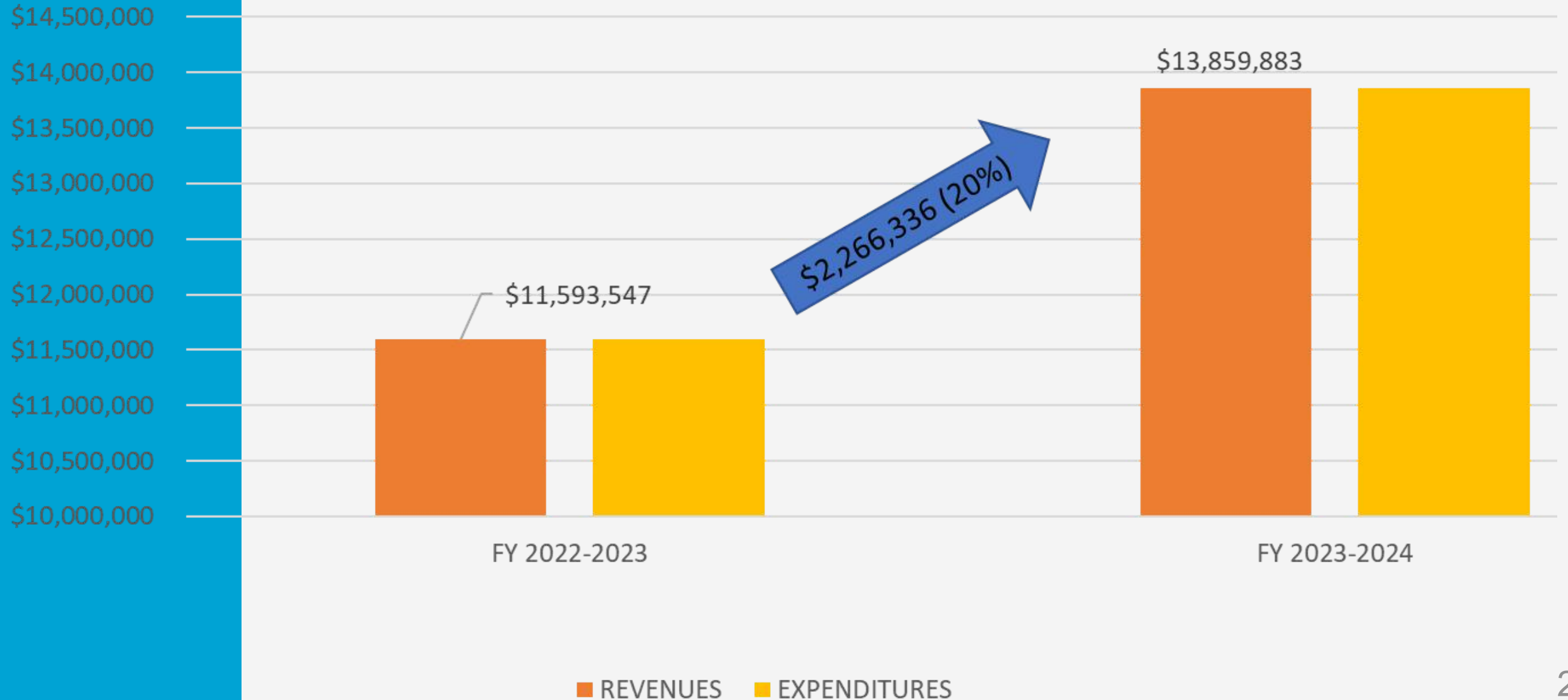
General Fund includes the bulk of city government services, including Police, Fire, and Recreation. General Fund also funds all the support services such as the City Manager, City Council, Finance, Human Resources, Communications and Tourism, Main Street, and Planning and Zoning.

Get the Facts

SUMMARY OF REVENUES 2018-2022

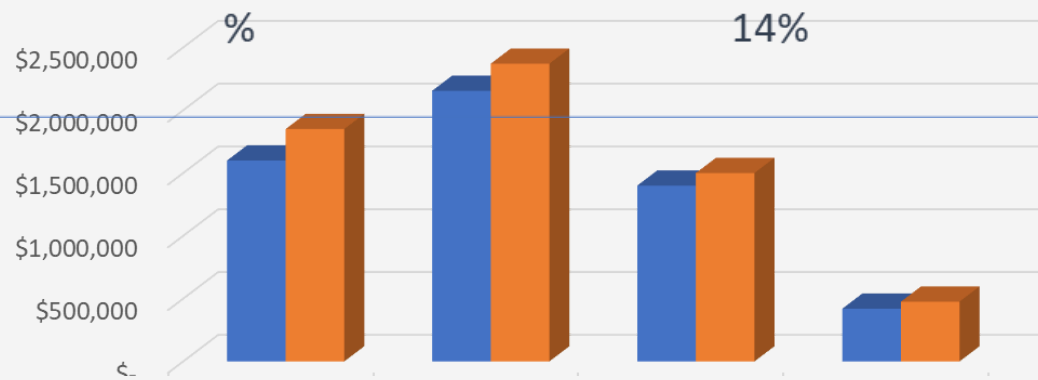


PRIOR FY BUDGET Compared to PROPOSED FY Budget

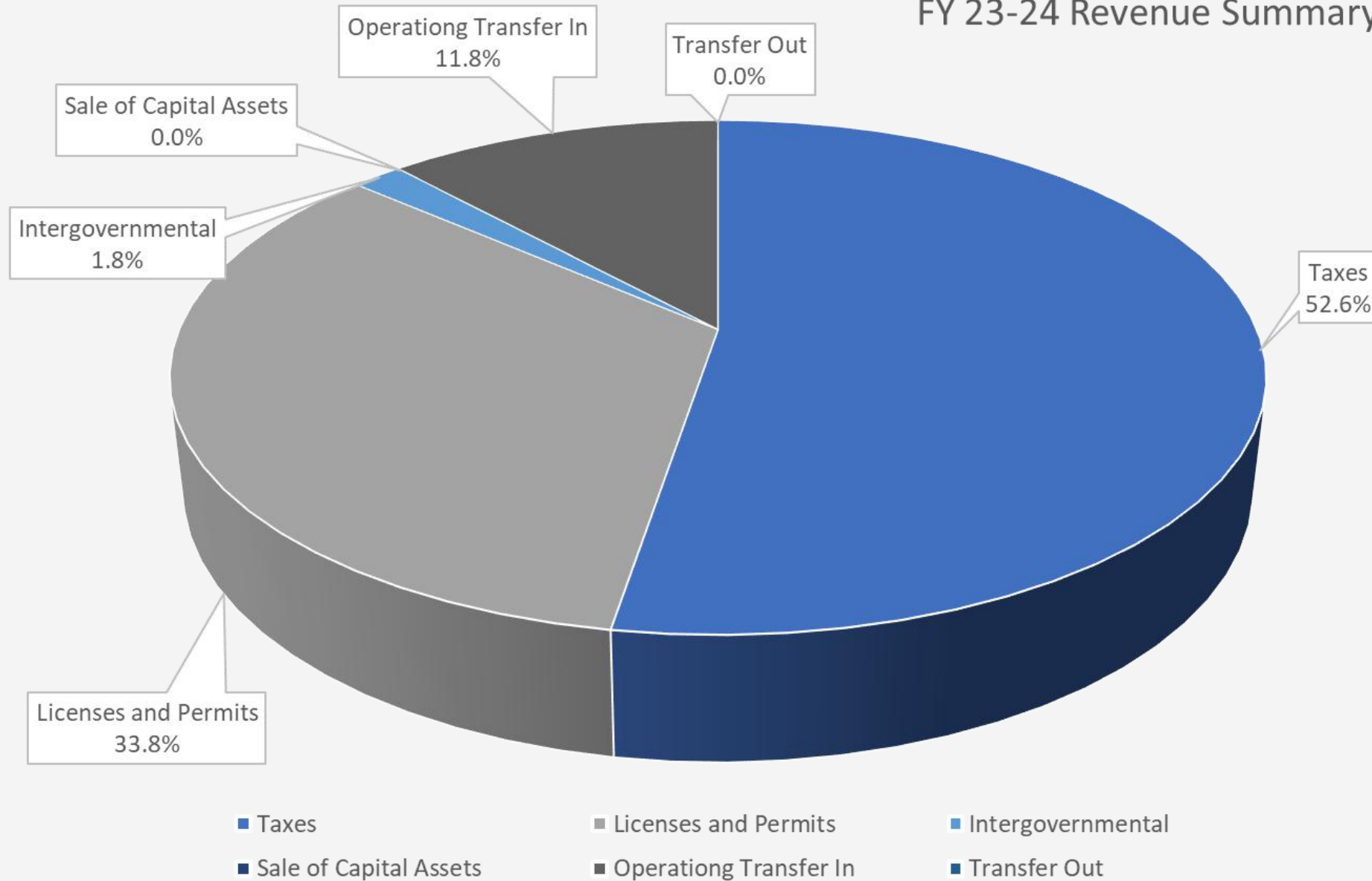


AREAS OF GROWTH

	Local Options Sales Tax	Business Licenses	Transfer In Utilities	Transfer In Hospitality
FY 2022-2023	\$1,600,000	\$2,115,000	\$1,400,000	\$420,000
FY 2023-2024	\$1,850,315	\$2,370,750	\$1,500,000	\$476,000
Increase	\$250,315	\$255,750	\$100,000	\$56,000

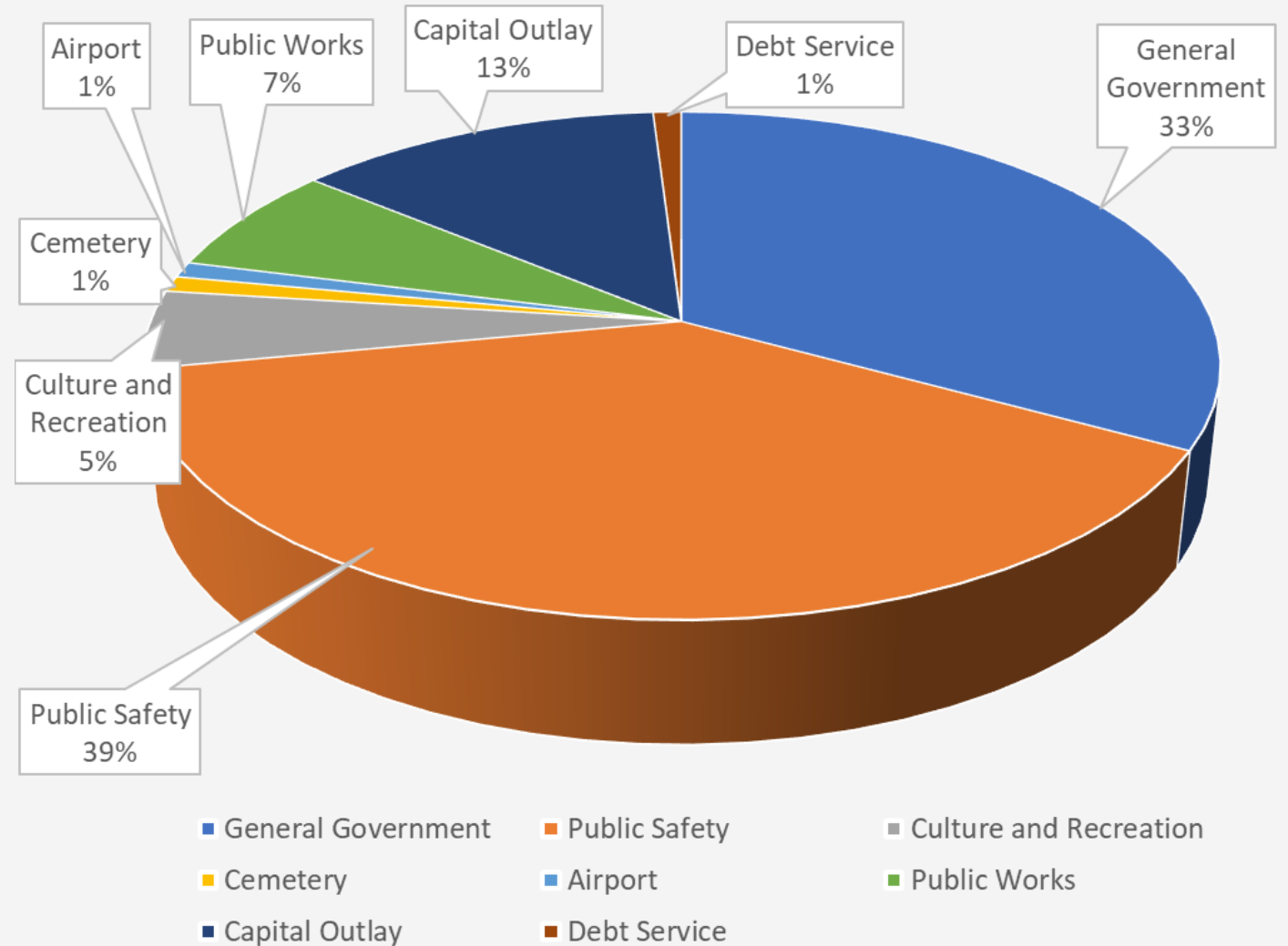


General Fund 01 FY 23-24 Revenue Summary



GENERAL FUND EXPENDITURES - 01

• General Admin / Legal	410, 416
• Mayor & Council / City Clerk	411
• Court Operations	412
• City Manager	413
• IT	414
• Finance	415
• HR	417
• Main Street	418
• Planning & Zoning	419
• Police / Victims Advocate	421, 423
• Fire	422
• Marketing & Communications	426
• Operations Maintenance	431
• Parks & Rec	452
• Streets & Grounds	453
• Museum	454
• Cemetery	495
• Airport	496





GENERAL FUND - 01

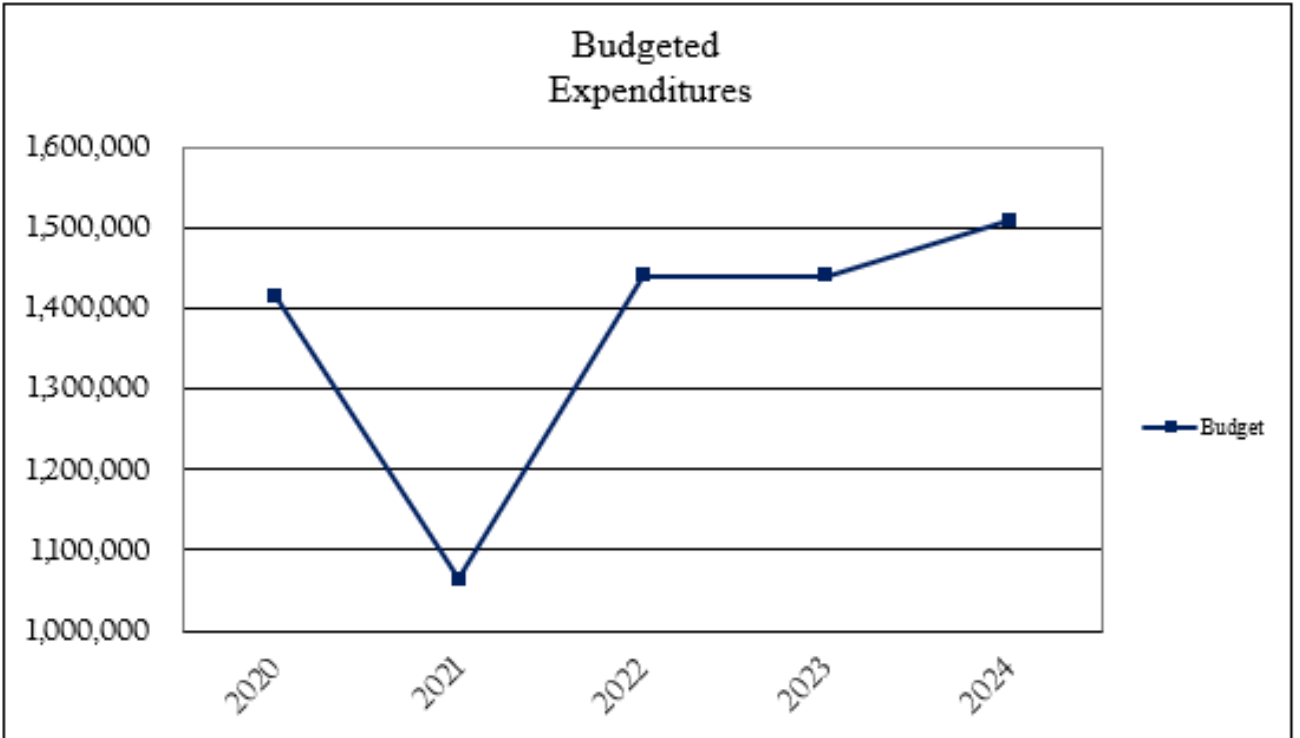
DEPARTMENT REVIEW

Budget Summary
General Fund -01

General and Administration/Legal Department
Department No. 410,416

GENERAL &
ADMINISTRATION /
LEGAL DEPARTMENT

<u>Classification</u>	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Salaries and Benefits	\$ 150,710	\$ 150,710	\$ -	0%
Operating Expenditures	\$ 1,238,936	\$ 1,315,567	\$ 76,631	6%
Contingency	\$ 50,311	\$ 42,489	\$ (7,822)	-16%
Total Budget	\$ 1,439,957	\$ 1,508,766	\$ 68,809	5%

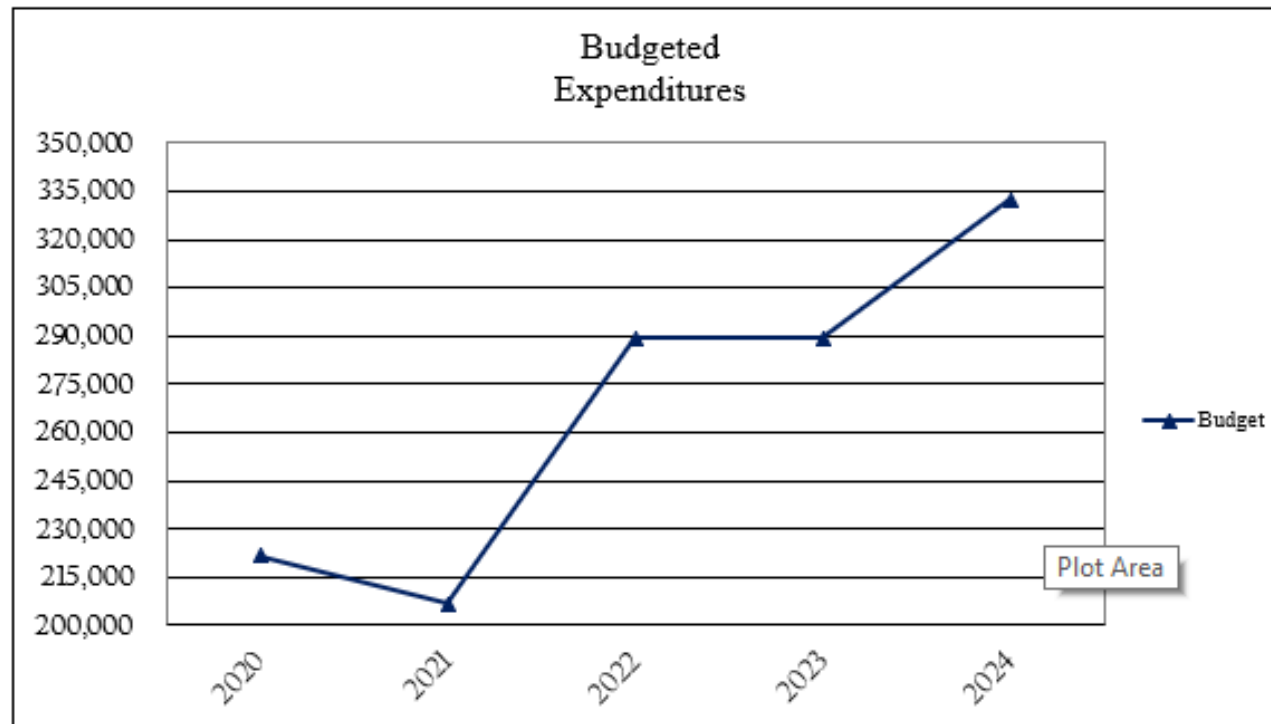


Mayor, Council & City Clerk



Budget Summary General Fund -01 Mayor Council and City Clerk Department No. 411

<u>Classification</u>	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Salaries and Benefits	\$ 253,688	\$ 278,172	\$ 24,484	10%
Operating Expenditures	\$ 35,600	\$ 54,100	\$ 18,500	52%
Total Budget	\$ 289,288	\$ 332,272	\$ 42,984	15%

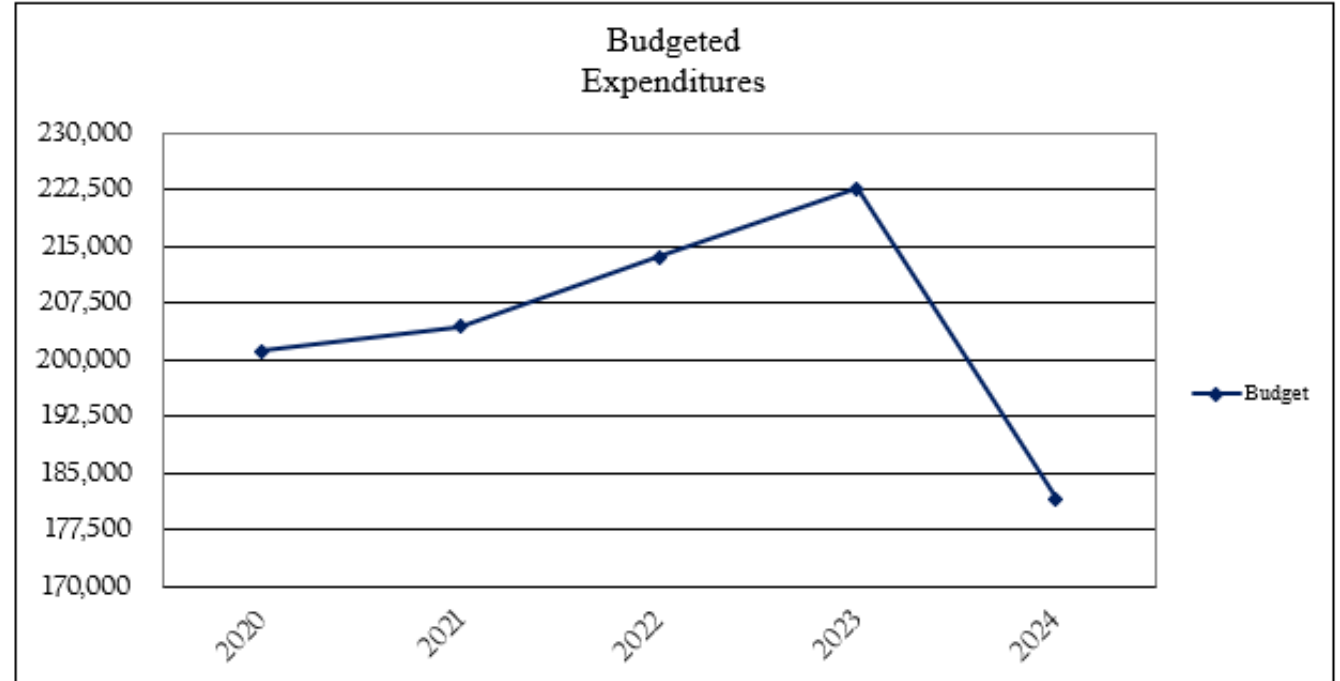


COURT OPERATIONS



Budget Summary
 General Fund -01
 Court Operations
 Department No. 412

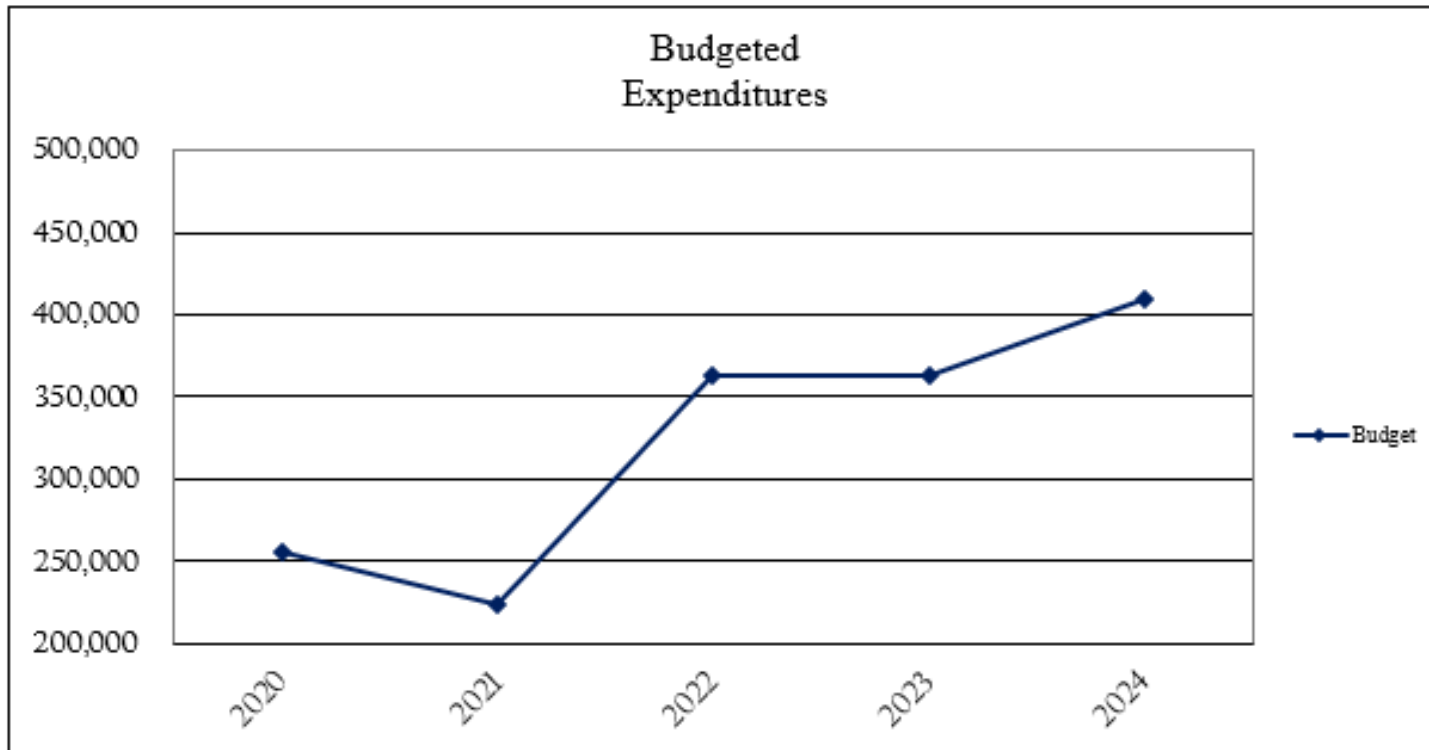
<u>Classification</u>	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Salaries and Benefits	\$ 214,735	\$ 170,657	\$ (44,078)	-21%
Operating Expenditures	\$ 7,845	\$ 10,865	\$ 3,020	38%
Total Budget	\$ 222,580	\$ 181,522	\$ (41,058)	-18%



Budget Summary
 General Fund -01
 City Manager
 Department No. 413

**CITY
 MANAGER**

<u>Classification</u>	2023 Approved Budget	2024 Requeste d Budget	\$ Change	% Change
Expenditures				
Salaries and Benefits	\$ 330,217	\$ 376,667	\$ 46,451	14%
Operating Expenditures	\$ 32,150	\$ 32,690	\$ 540	2%
Total Budget	\$ 362,367	\$ 409,357	\$ 46,991	13%

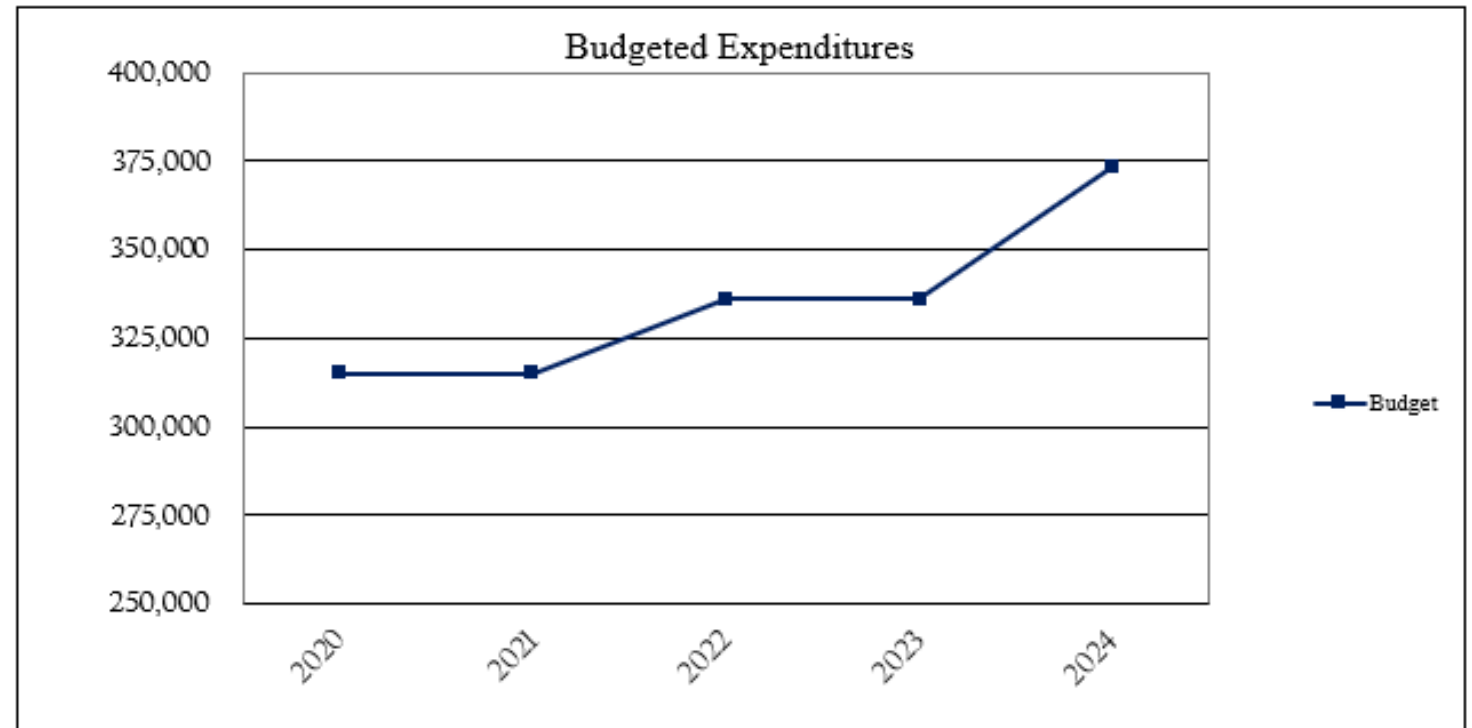


INFORMATION TECHNOLOGY



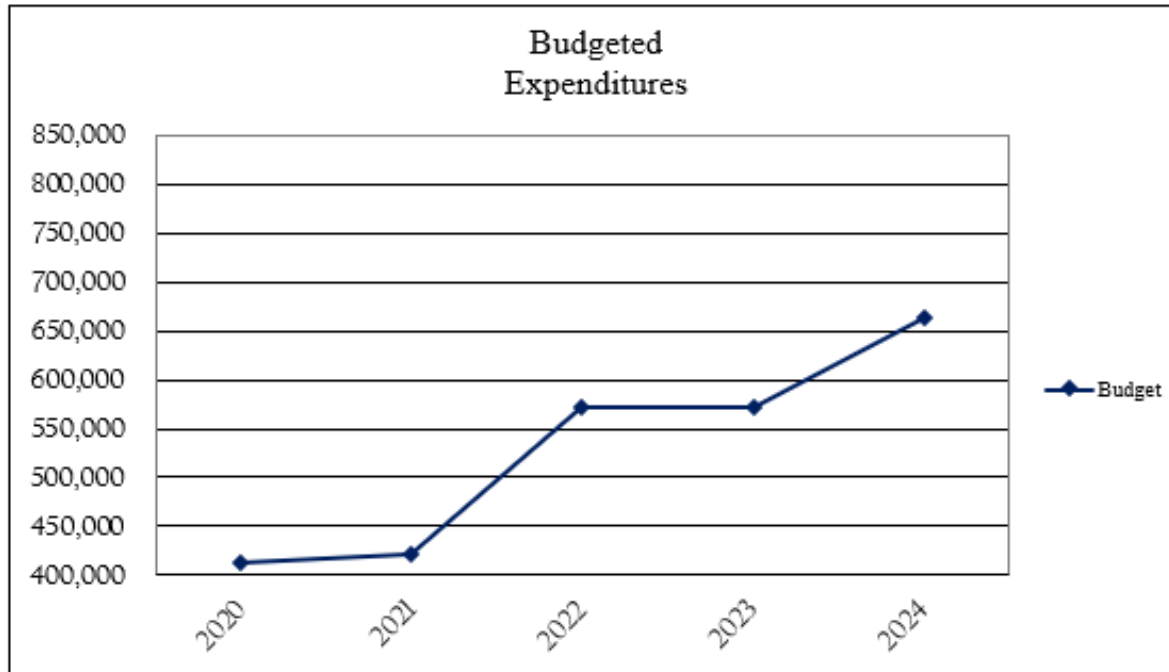
Budget Summary General Fund -01 Information Technology Department Department No. 414

<u>Classification</u>	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Operating Expenditures	\$ 336,000	\$ 373,500	\$ 37,500	11%
Total Budget	\$ 336,000	\$ 373,500	\$ 37,500	11%



Budget Summary
 General Fund -01
 Finance
 Department No. 415

Classification	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Salaries and Benefits	\$ 530,004	\$ 632,381	\$ 102,377	19%
Operating Expenditures	\$ 41,300	\$ 29,850	\$ (11,450)	-28%
Total Budget	\$ 571,304	\$ 662,231	\$ 90,927	16%

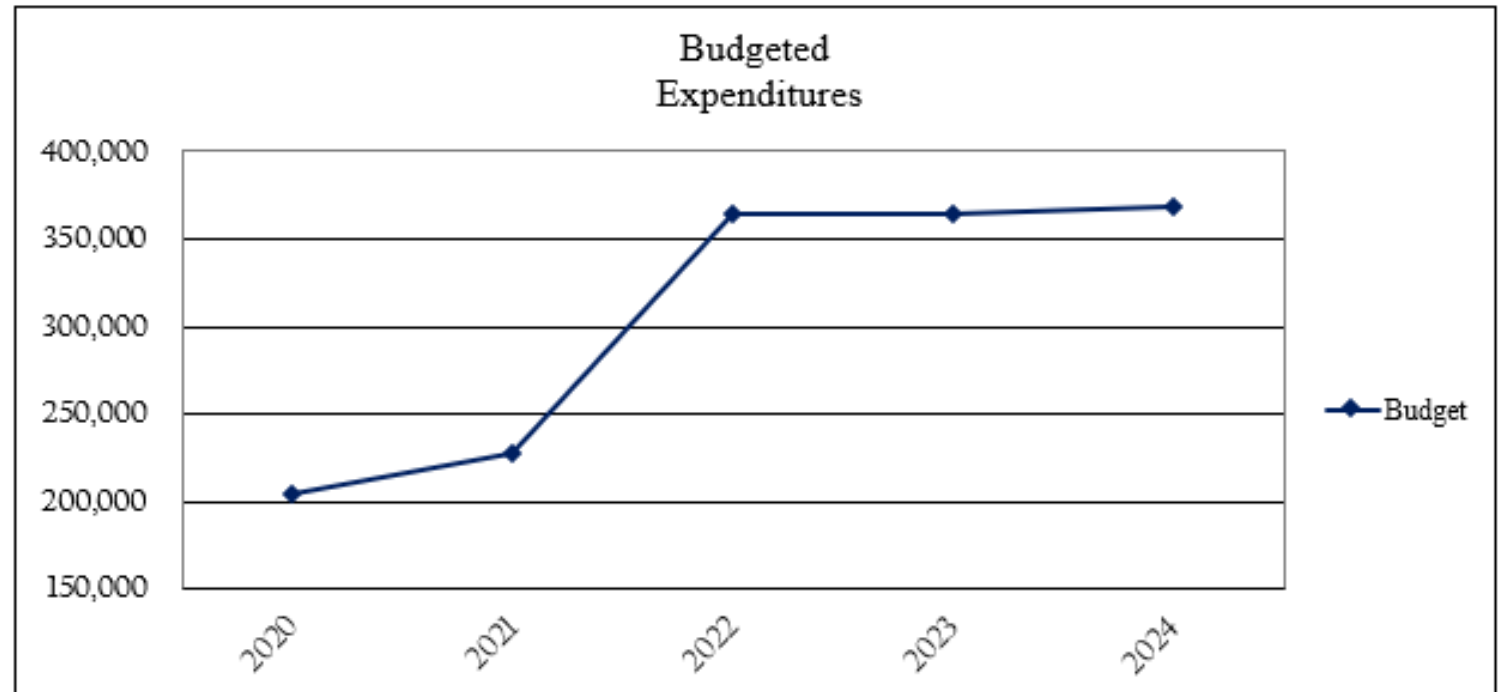


FINANCE

HUMAN RESOURCES

Budget Summary
 General Fund -01
 Human Resources Department
 Department No. 417

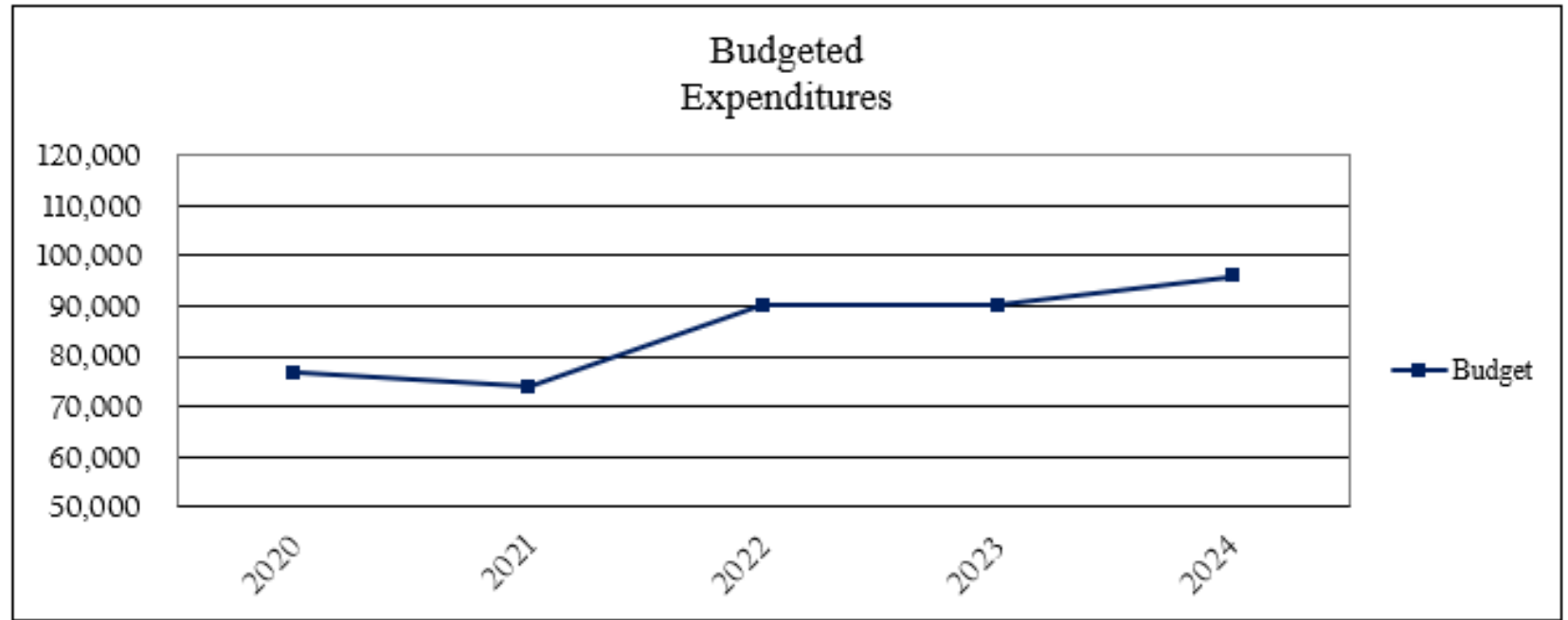
<u>Classification</u>	2023 Approve d Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Salaries and Benefits	\$ 264,414	\$ 305,156	\$ 40,742	15%
Operating Expenditures	\$ 100,526	\$ 62,754	\$ (37,772)	-38%
Total Budget	\$ 364,940	\$ 367,910	\$ 2,970	1%





Budget Summary
 General Fund -01
 Main Street
 Department No. 418

<u>Classification</u>	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Salaries and Benefits	\$ 65,908	\$ 70,838	\$ 4,930	7%
Operating Expenditures	\$ 24,300	\$ 25,015	\$ 715	3%
Total Budget	\$ 90,208	\$ 95,853	\$ 5,645	6%

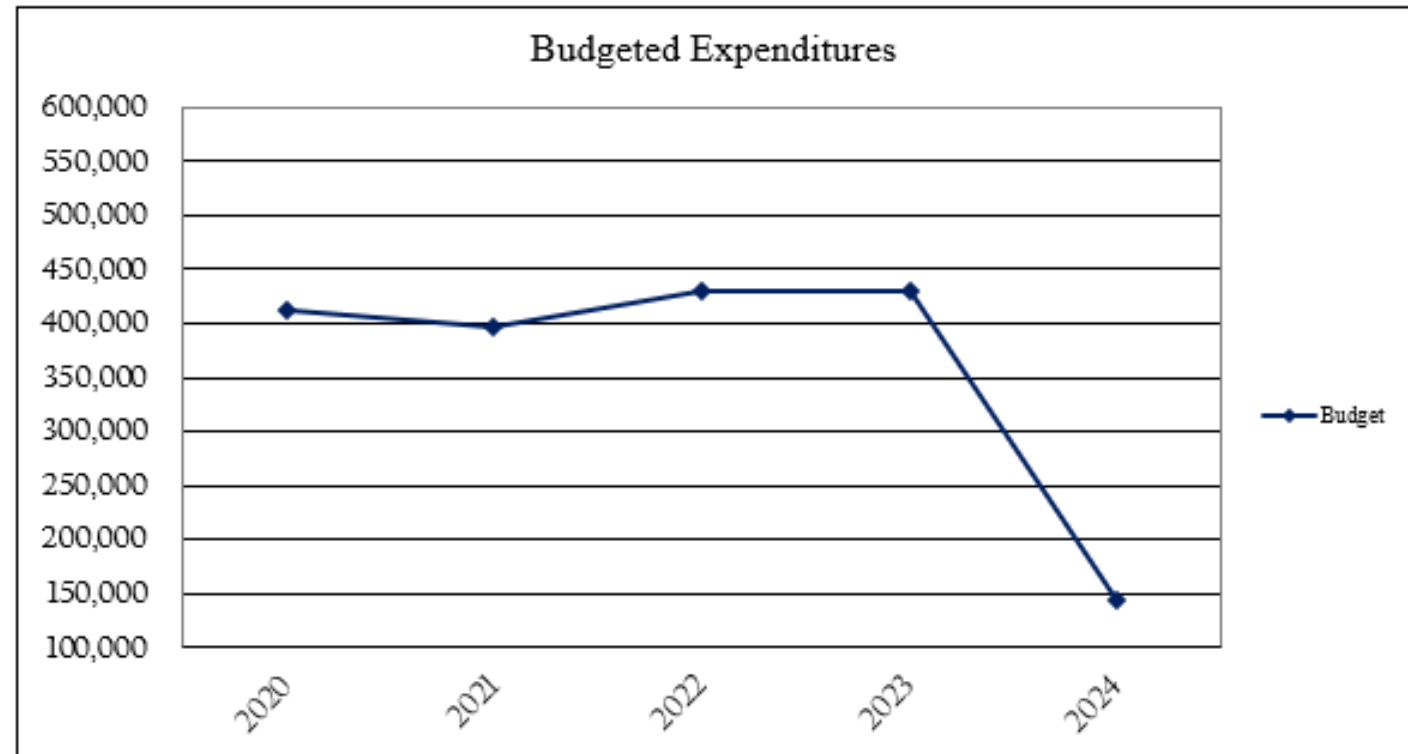


MAIN
 STREET
 HARTSVILLE

Budget Summary
 General Fund -01
 Planning and Zoning
 Department No. 419

PLANNING &
 ZONING

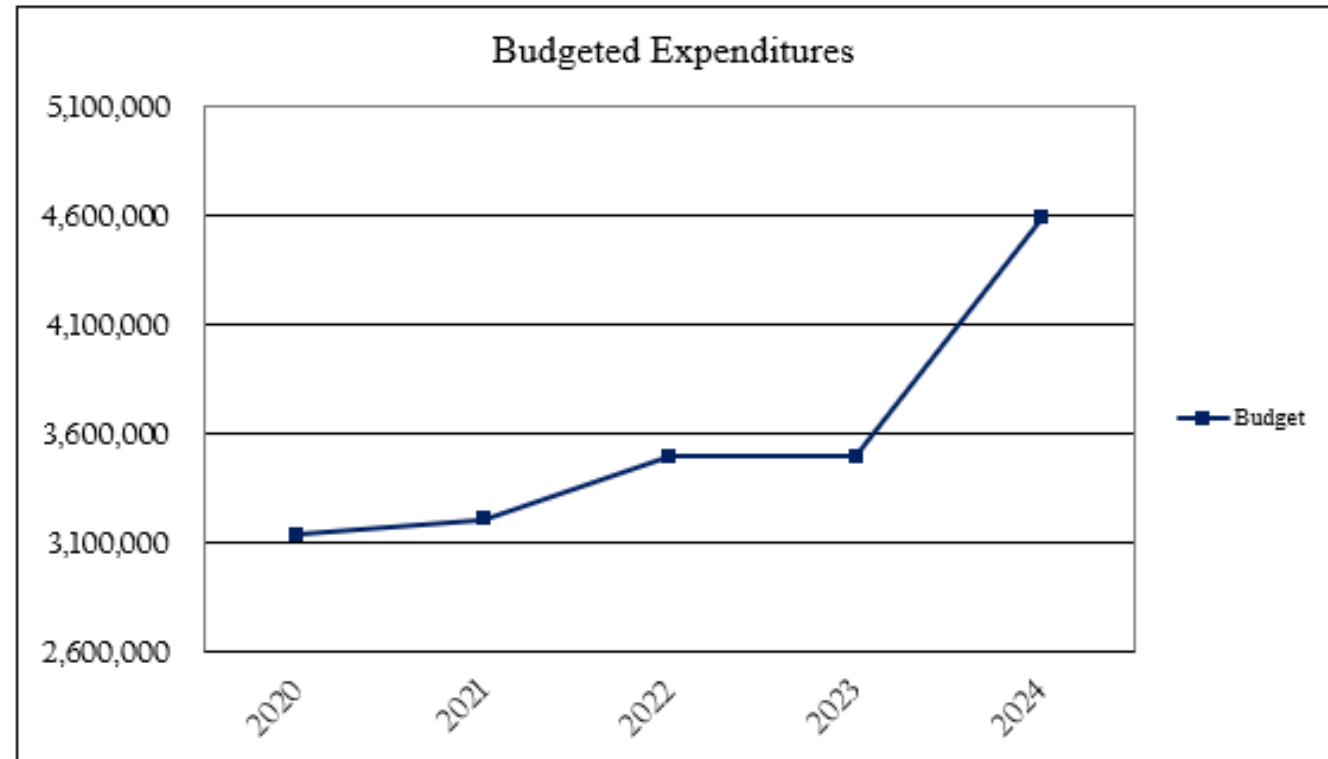
<u>Classification</u>	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Salaries and Benefits	\$ 300,746	\$ 126,439	\$ (174,307)	-58%
Operating Expenditures	\$ 126,599	\$ 17,100	\$ (109,499)	-86%
Debt Service	\$ 2,567	\$ -	\$ (2,567)	-100%
Total Budget	\$ 429,912	\$ 143,539	\$ (286,376)	-67%





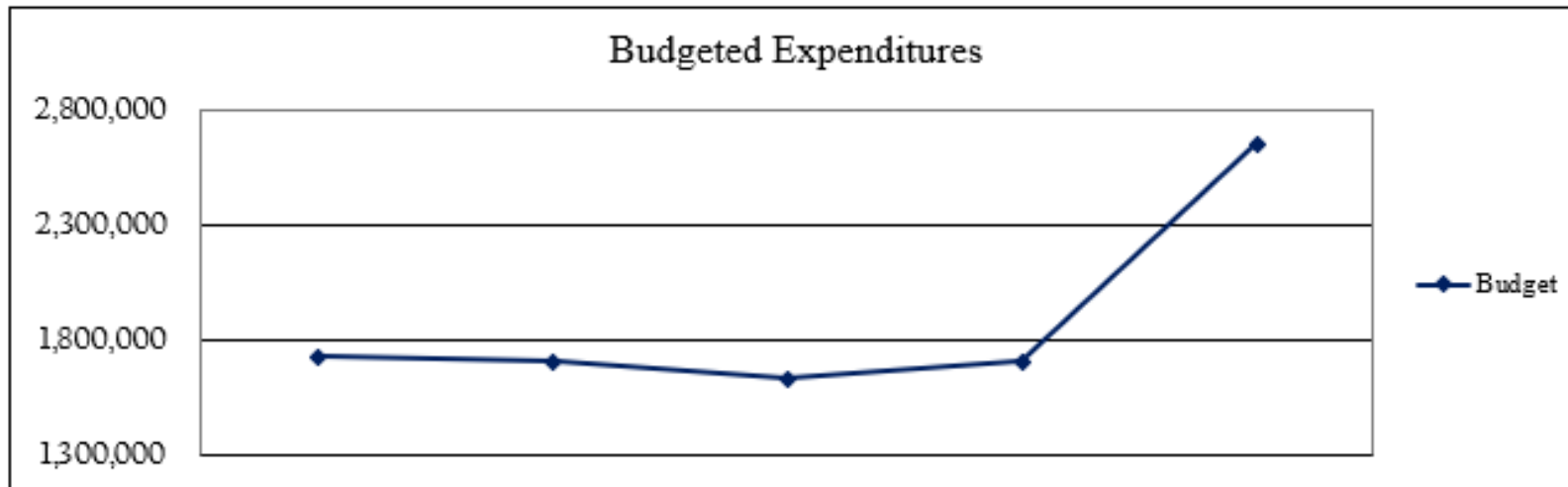
Budget Request Summary
General Fund -01
Police Department and Victims Advocate
Department No. 421,423

<u>Classification</u>	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Salaries and Benefits	\$ 2,826,718	\$ 3,275,156	\$ 448,438	16%
Operating Expenditures	\$ 565,783	\$ 574,023	\$ 8,240	1%
Debt Service	\$ 89,838	\$ 88,038	\$ (1,800)	-2%
Capital	\$ 16,192	\$ 660,000	\$ 643,808	3976%
Total Budget	\$ 3,498,532	\$ 4,597,217	\$ 1,098,725	31%



Budget Request Summary
 General Fund -01
 Fire Department
 Department No. 422

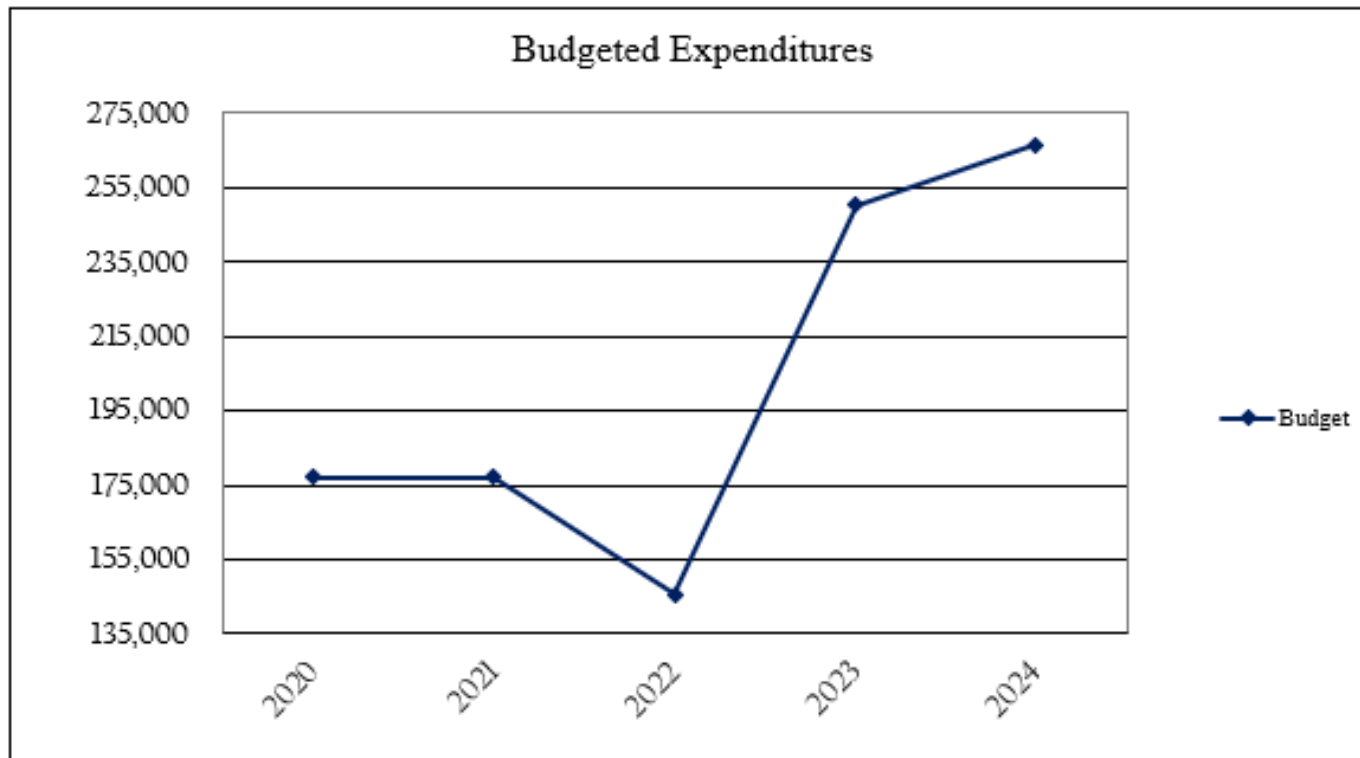
<u>Classification</u>	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Salaries and Benefits	\$ 1,207,856	\$ 1,426,976	\$ 219,120	18%
Operating Expenditures	\$ 453,446	\$ 626,429	\$ 172,983	38%
Debt Service	\$ 43,032	\$ 24,162	\$ (18,870)	-44%
Capital Outlay	\$ -	\$ 576,338	\$ 576,338	0%
Total Budget	\$ 1,704,334	\$ 2,653,905	\$ 949,571	56%



Budget Summary
 General Fund -01
 Marketing & Communications Department
 Department No. 426

MARKETING & COMMUNICATION

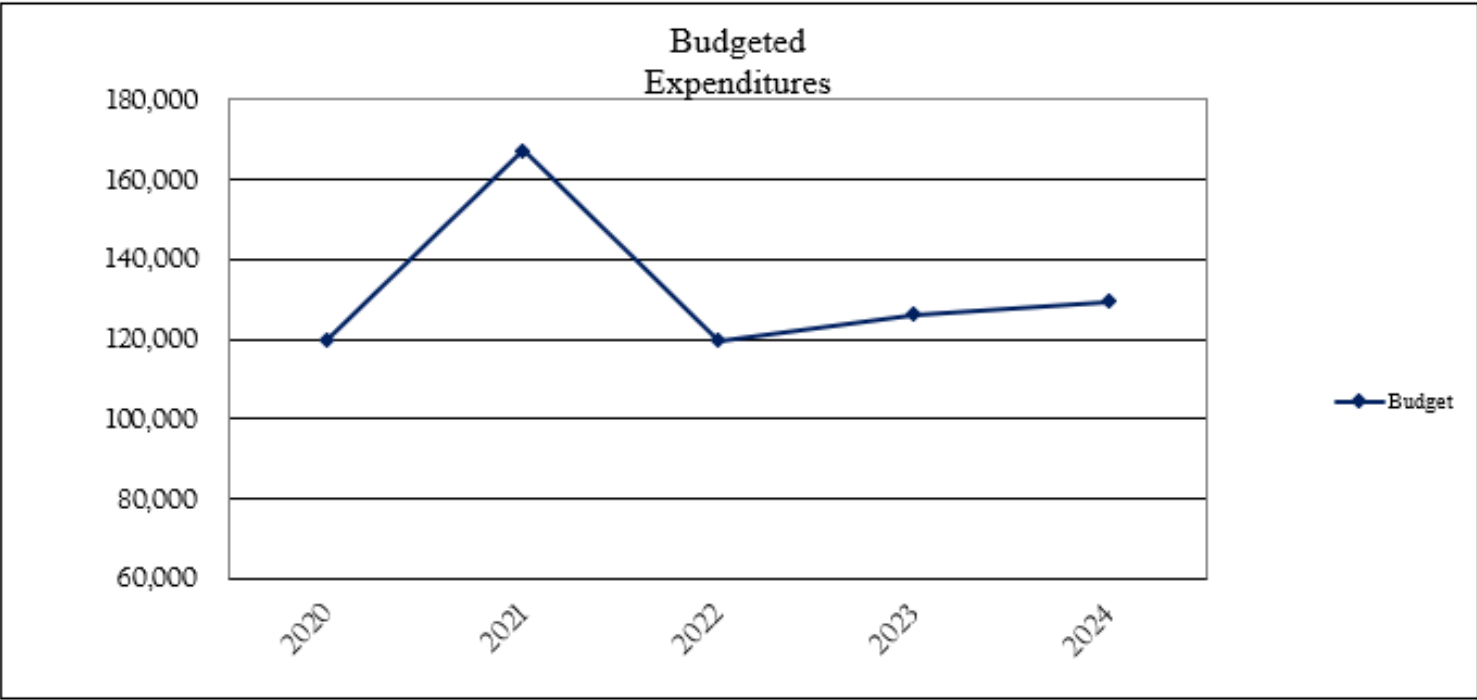
Classification	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Salaries and Benefits	\$ 214,290	\$ 219,039	\$ 4,749	2%
Operating Expenditures	\$ 35,950	\$ 47,290	\$ 11,340	32%
Total Budget	\$ 250,240	\$ 266,329	\$ 16,089	6%



Budget Summary
General Fund -01
Operations Maintenance
Department No. 431

OPERATIONS
MAINTENANCE

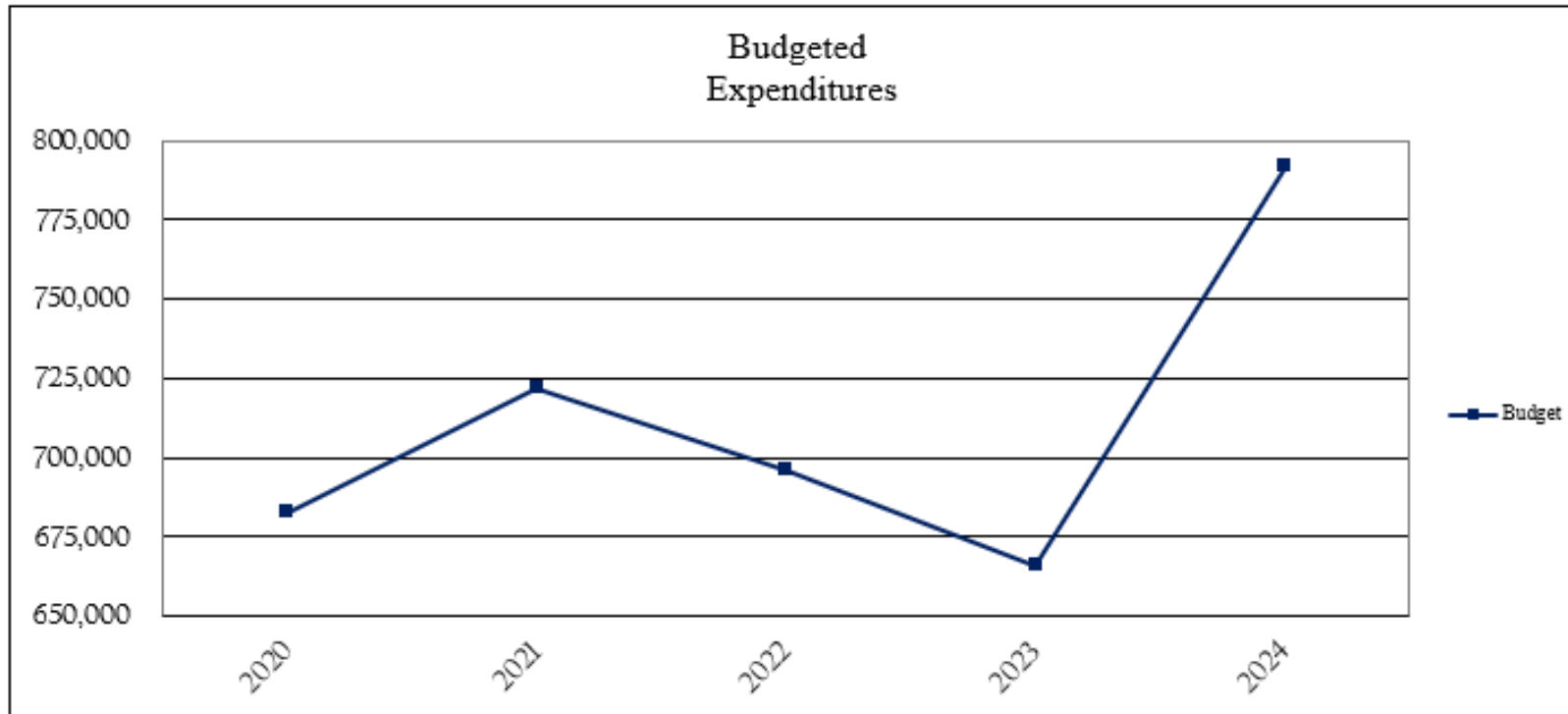
<u>Classification</u>	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Salaries & Benefits	\$ 96,705	\$ 108,274	\$ 11,569	12%
Operating Expenditures	\$ 29,570	\$ 21,209	\$ (8,361)	-28%
Total Budget	\$ 126,275	\$ 129,483	\$ 3,208	3%



Budget Summary
 General Fund -01
 Parks and Recreation
 Department No. 452

PARKS AND RECREATION

<u>Classification</u>	2023 Approve d Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Salaries and Benefits	\$ 369,707	\$ 462,237	\$ 92,530	25%
Operating Expenditures	\$ 267,063	\$ 308,181	\$ 41,118	15%
Debt Service	\$ 4,278	\$ 6,345	\$ 2,067	48%
Capital Outlay	\$ 25,000	\$ 15,000	\$ (10,000)	-40%
Total Budget	\$ 666,048	\$ 791,763	\$ 125,715	19%

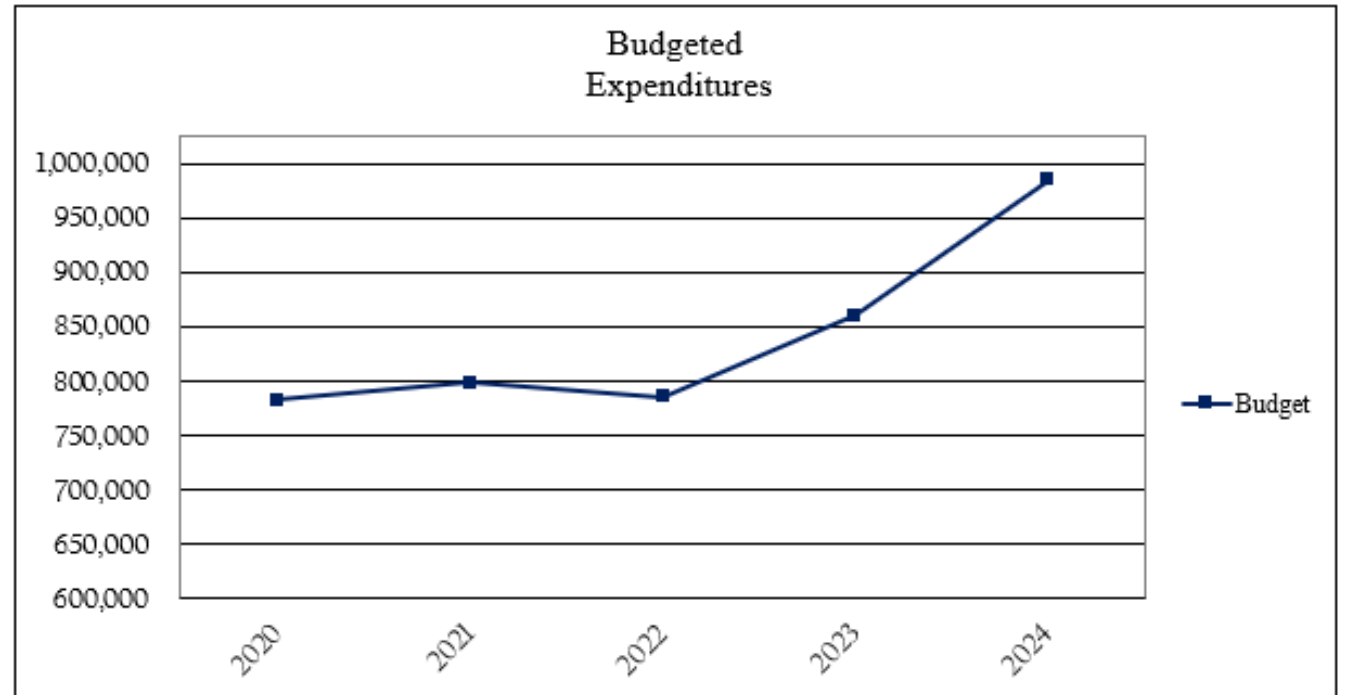


STREETS & GROUNDS



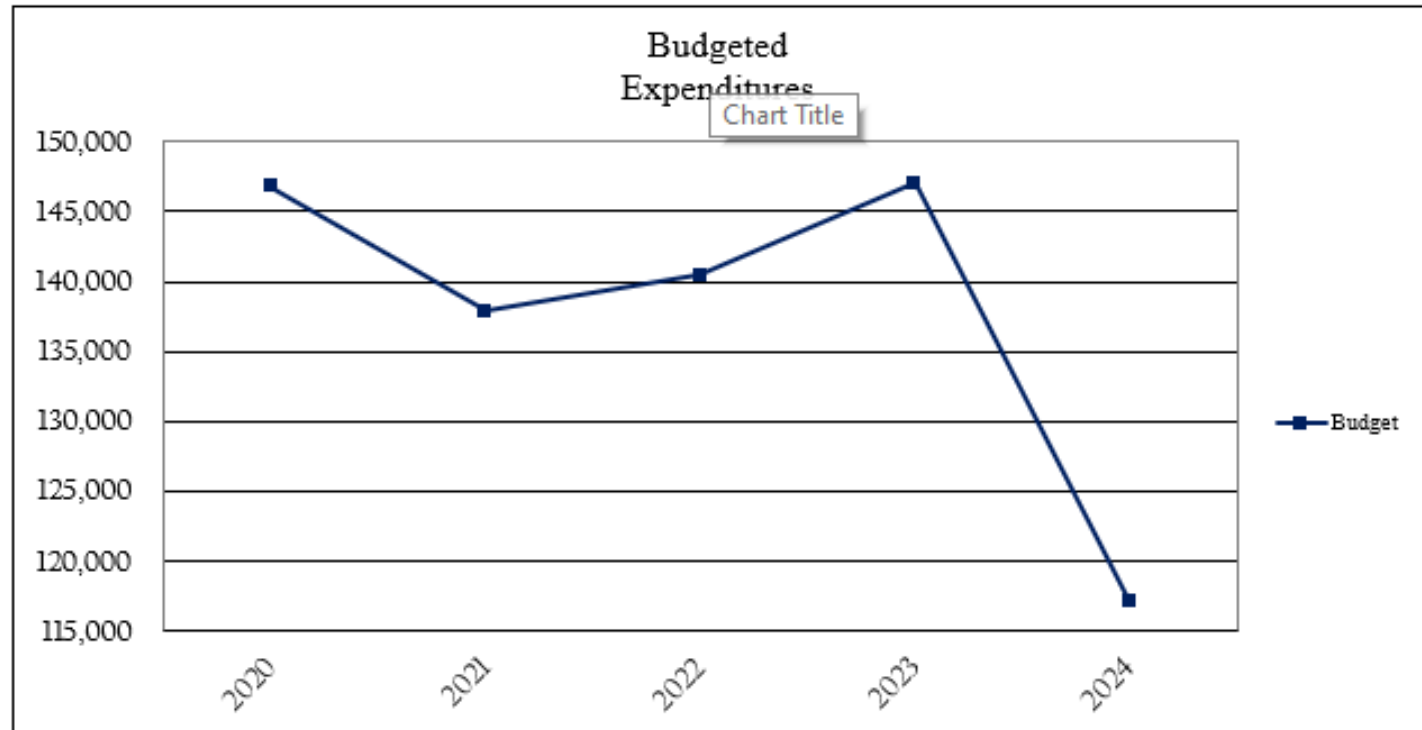
Budget Summary General Fund -01 Streets and Grounds Department No. 453

Classification	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Salaries and Benefits	\$ 612,917	\$ 682,551	\$ 69,634	11%
Operating Expenditures	\$ 247,578	\$ 262,658	\$ 15,080	6%
Capital Outlay	\$ -	\$ 40,000	\$ 40,000	0%
Total Budget	\$ 860,495	\$ 985,209	\$ 124,714	14%



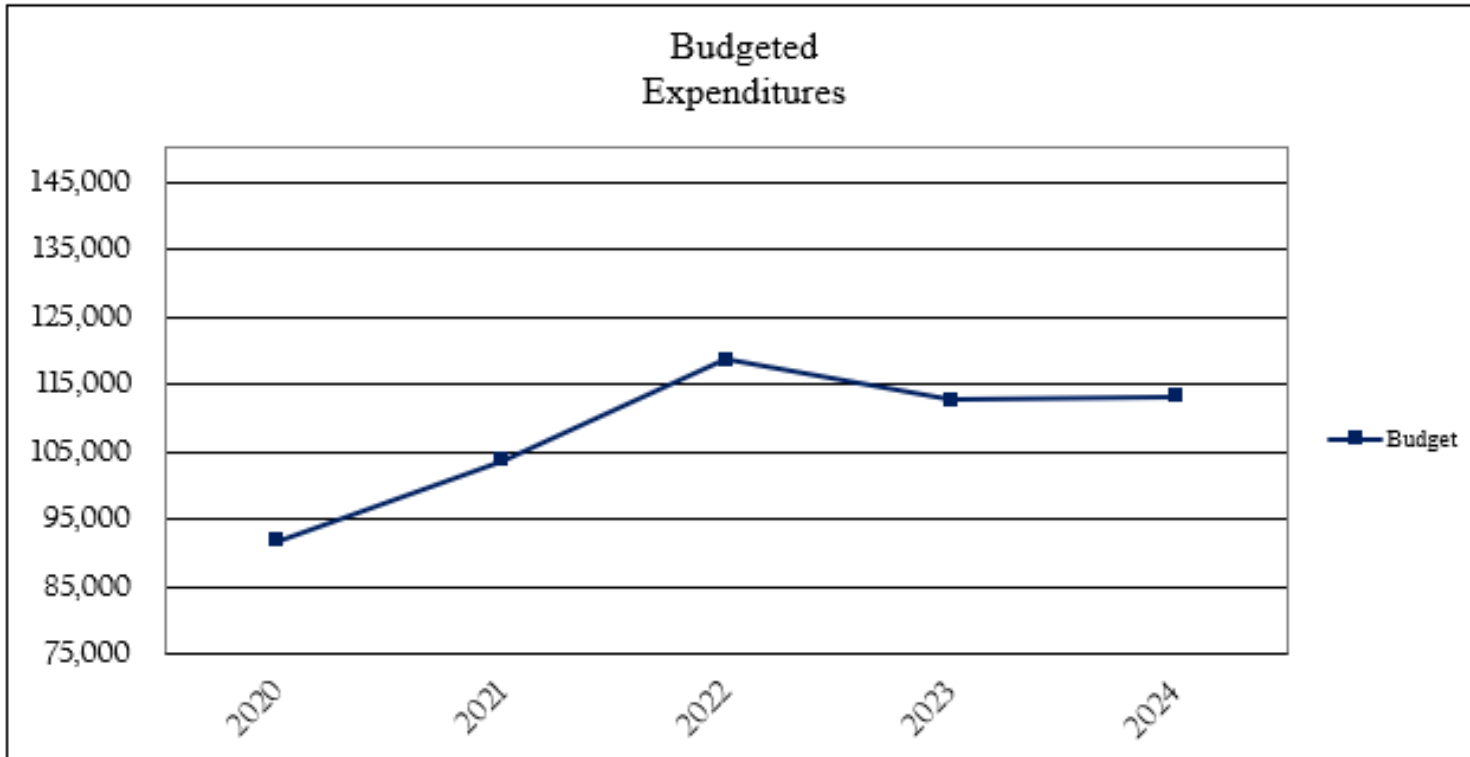
Budget Summary
 General Fund -01
 Museum Operations
 Department No. 454

Classification	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Salaries and Benefits	\$ 122,760	\$ 91,398	\$ (31,362)	-26%
Operating Expenditures	\$ 24,250	\$ 25,785	\$ 1,535	6%
Total Budget	\$ 147,010	\$ 117,183	\$ (29,827)	-20%



Budget Summary
 General Fund -01
 Airport Operations
 Department No. 496

<u>Classification</u>	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Operating Expenditures	\$ 112,607	\$ 113,164	\$ 557	0%
Capital	\$ -	\$ -	\$ -	0%
Total Budget	\$ 112,607	\$ 113,164	\$ 557	0%



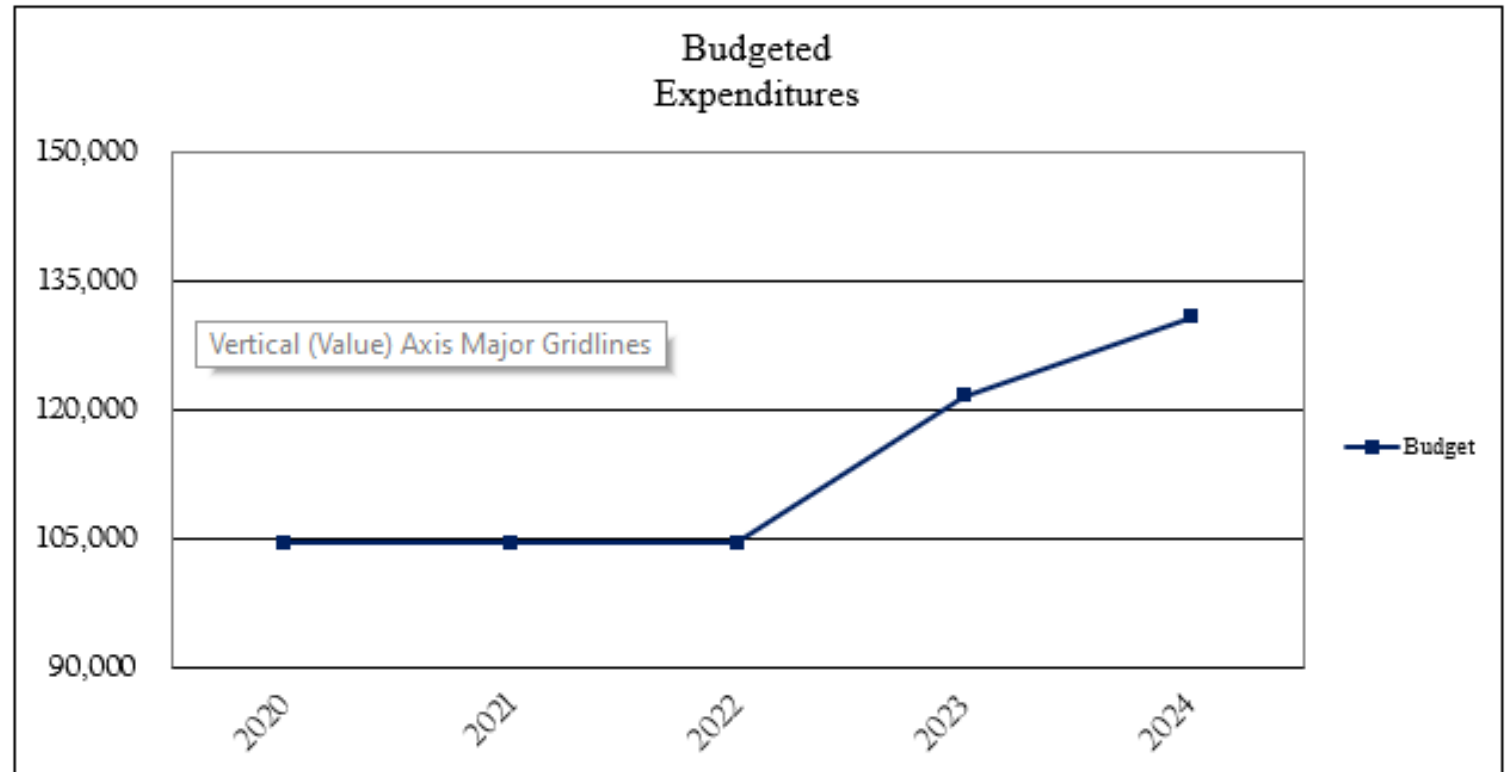
AIRPORT OPERATIONS

CEMETERY OPERATIONS



Budget Summary General Fund Cemetery Operations Department No. 495

<u>Classification</u>	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Expenditures				
Operating Expenditures	\$ 121,450	\$ 130,680	\$ 9,230	8%
Total Budget	\$ 121,450	\$ 130,680	\$ 9,230	8%



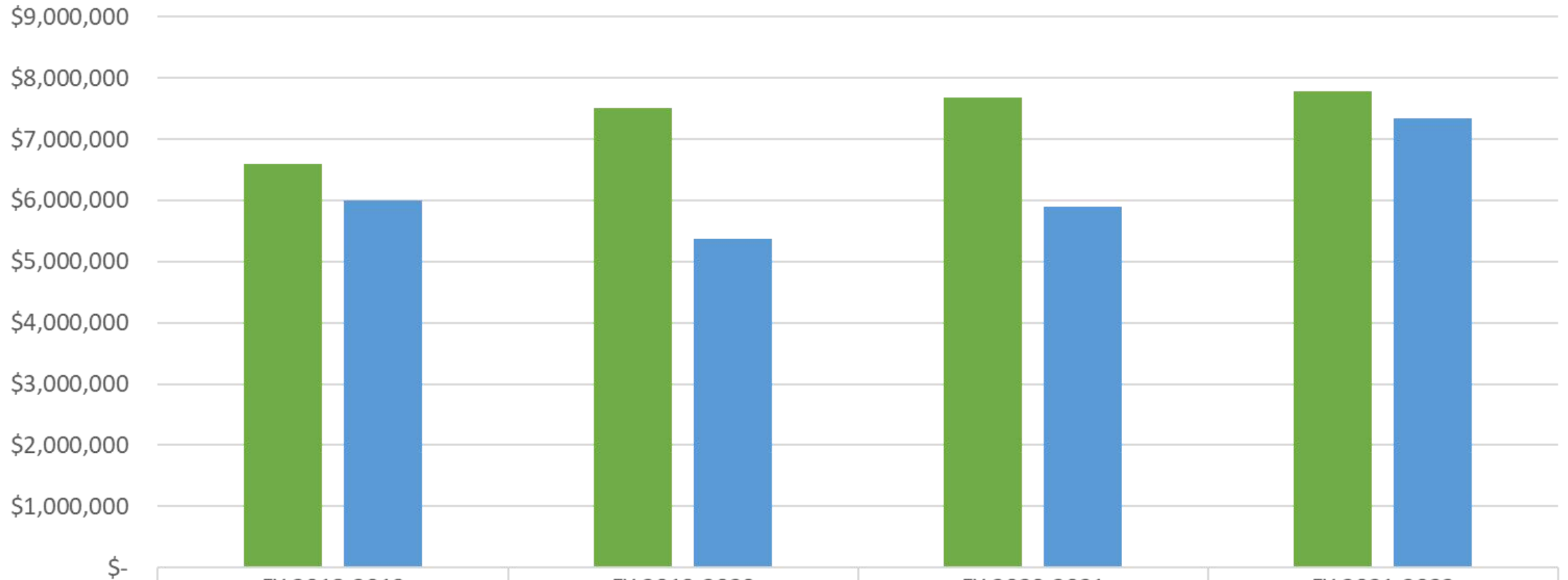


ENTERPRISE FUND - 02

Water, Sewer, and Neptune Island Fund

SUMMARY OF REVENUES 2018-2021

ENTERPRISE FUND 02 WATER, SEWER, & NEPTUNE ISLAND



	FY 2018-2019	FY 2019-2020	FY 2020-2021	FY 2021-2022
REVENUES (ACTUALS)	\$6,597,970	\$7,509,191	\$7,676,228	\$7,787,509
EXPENDITURES (ACTUALS)	\$6,000,203	\$5,369,545	\$5,905,553	\$7,334,449

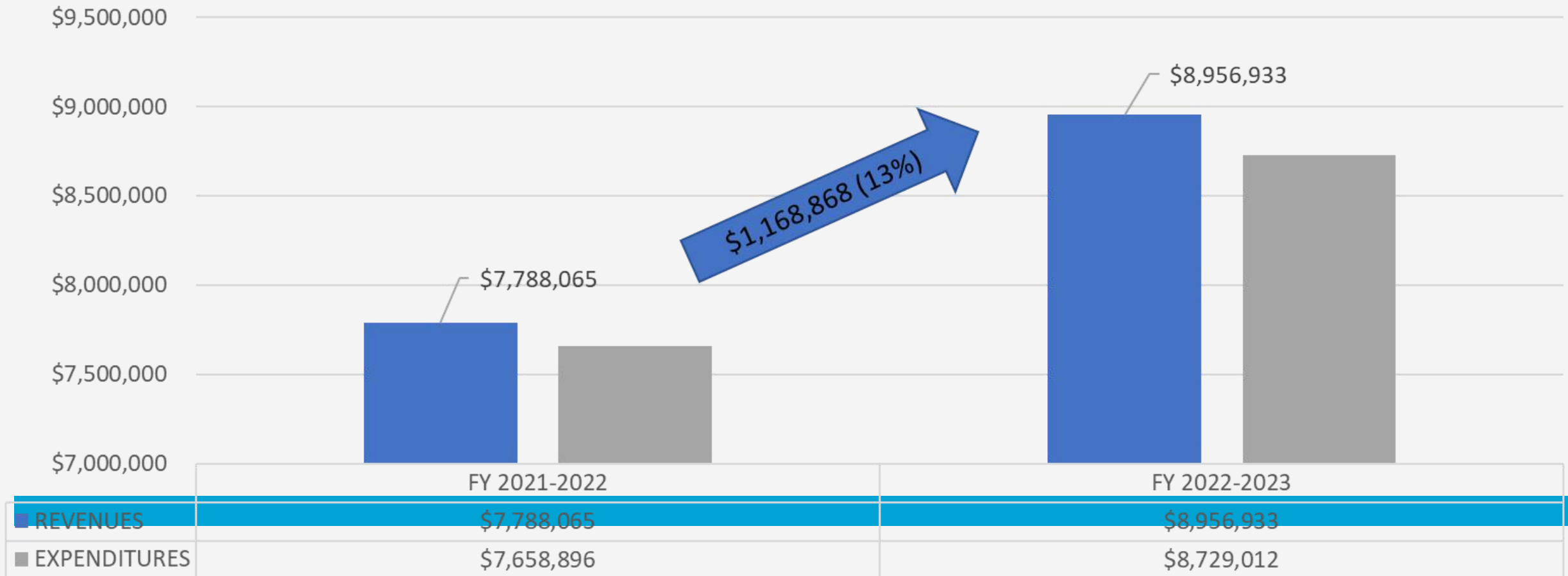
■ REVENUES (ACTUALS)

■ EXPENDITURES (ACTUALS)

PRIOR FY BUDGET

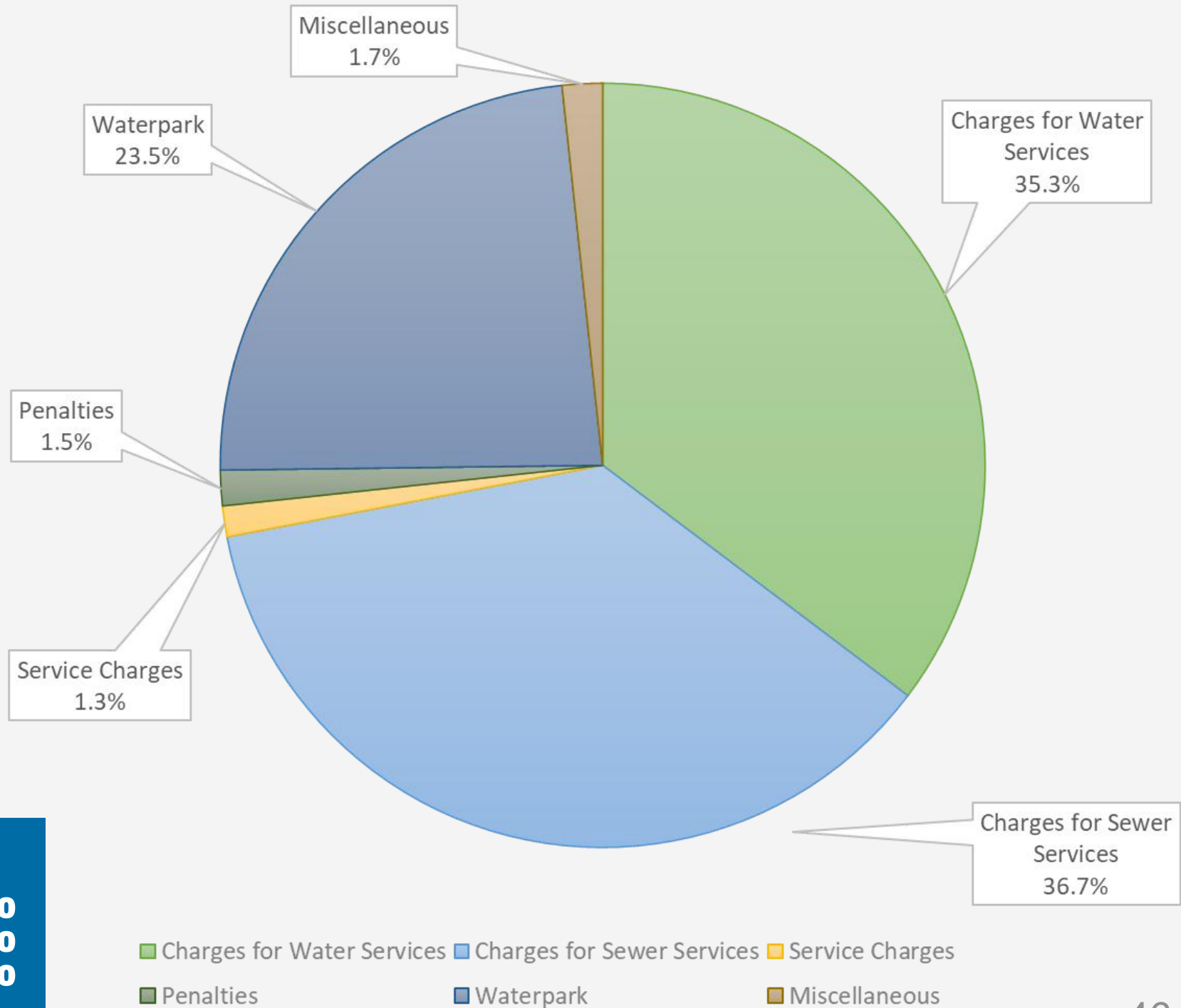
COMPARED TO PROPOSED FY BUDGET

ENTERPRISE FUND - 02 WATER, SEWER, & NEPTUNE ISLAND



■ REVENUES ■ EXPENDITURES

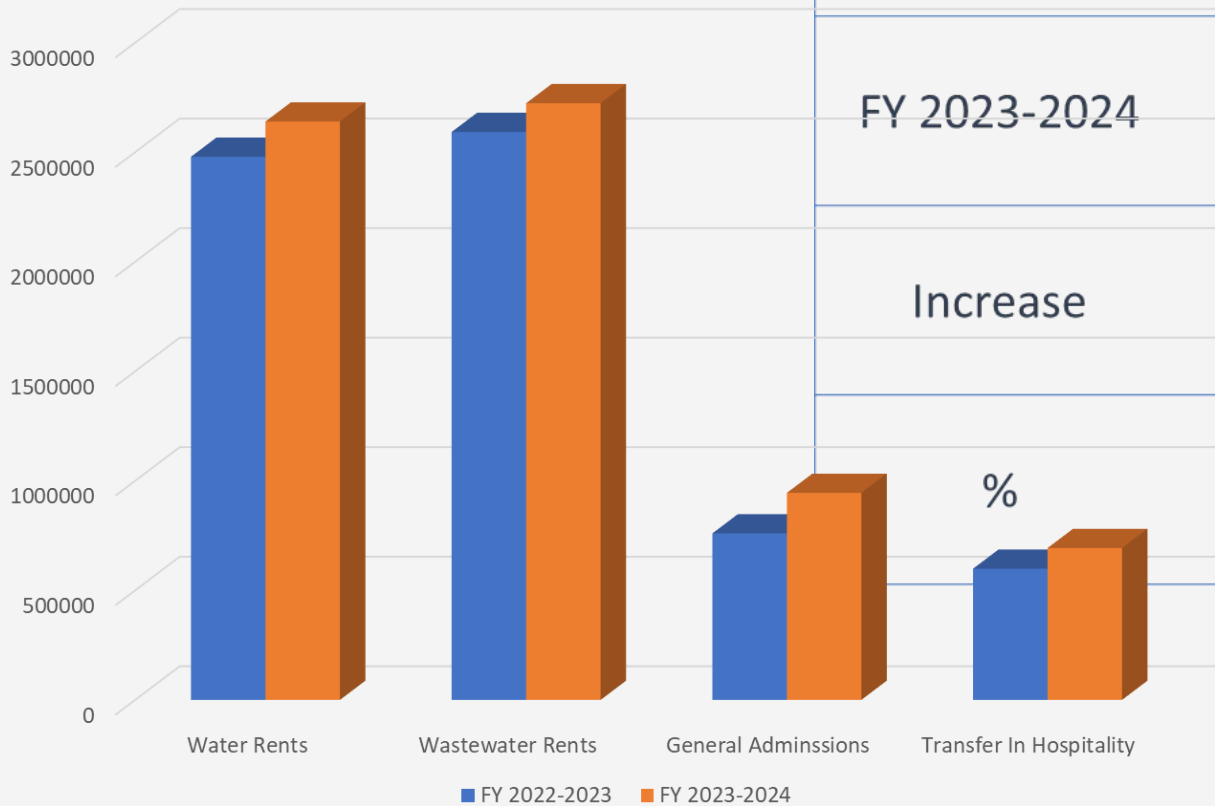
ENTERPRISE FUND – 02 OVERVIEW OF REVENUES



Water Operations and Maintenance	500
Wastewater Operations and Maintenance	600
Neptune Island	900

AREAS OF GROWTH

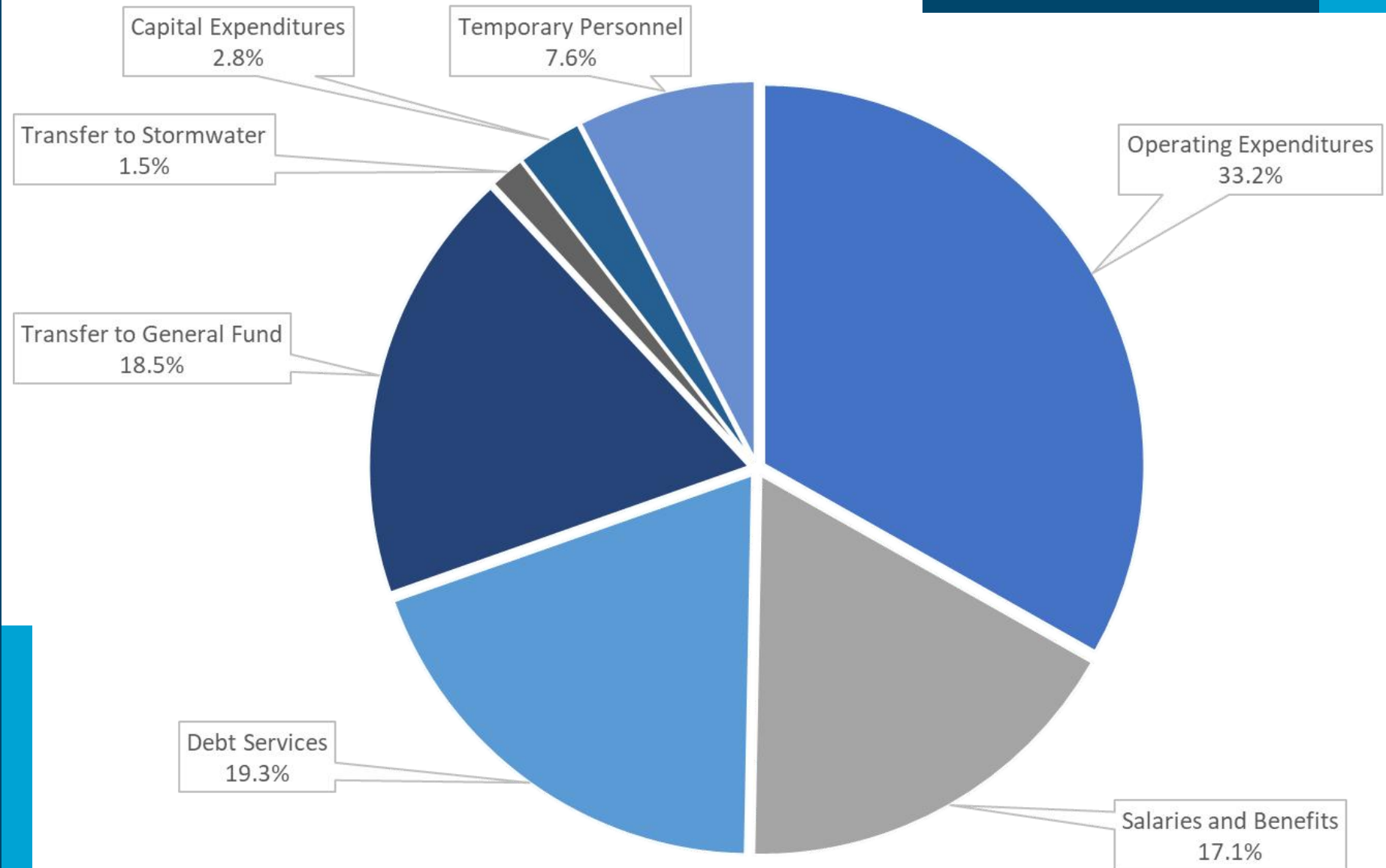
ENTERPRISE FUND - 02 WATER, SEWER, NEPTUNE ISLAND



	Water Rents	Wastewater Rents	General Admissions	Transfer In Hospitality
FY 2022-2023	\$ 2,479,210	\$ 2,592,495	\$ 760,000	\$ 598,835
FY 2023-2024	\$ 2,640,000	\$ 2,723,675	\$ 945,000	\$ 693,235
Increase	\$ 160,790	\$ 131,180	\$ 185,000	\$ 40,400
%	6%	5%	24%	7%

ENTERPRISE FUND - 02

EXPENDITURES WATER, SEWER, & NEPTUNE ISLAND

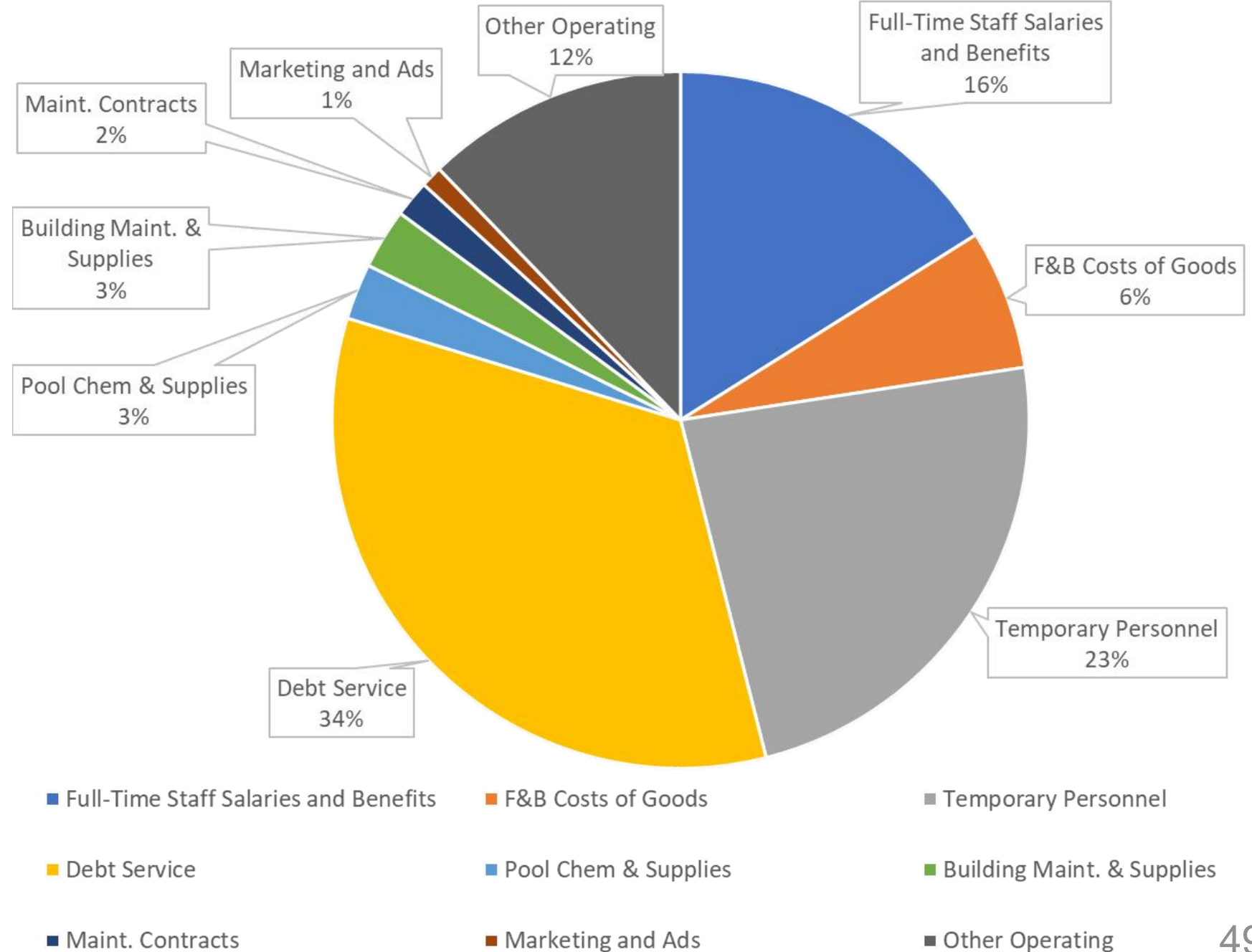


- Operating Expenditures
- Salaries and Benefits
- Debt Services
- Transfer to General Fund
- Transfer to Stormwater
- Capital Expenditures
- Temporary Personnel

ENTERPRISE FUND - 02

EXPENDITURES HIGHLIGHT

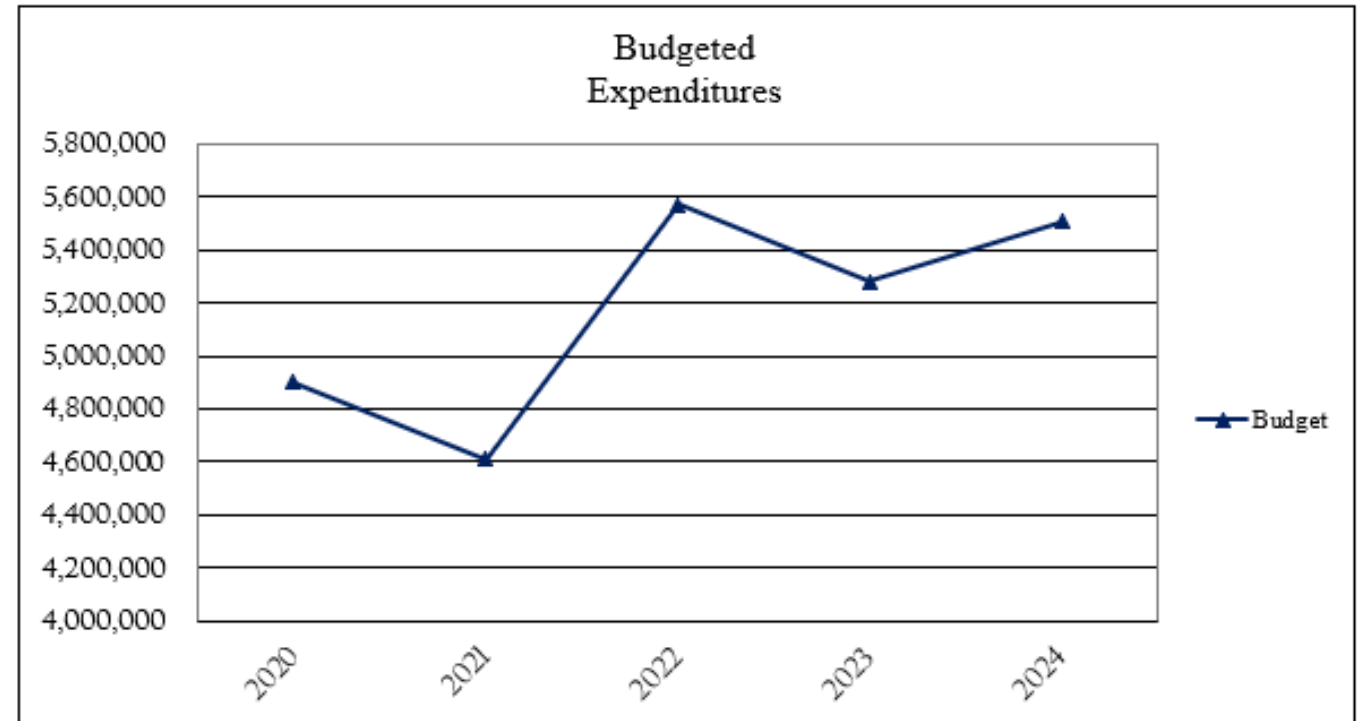
NEPTUNE ISLAND



WATER / SEWER DIVISION

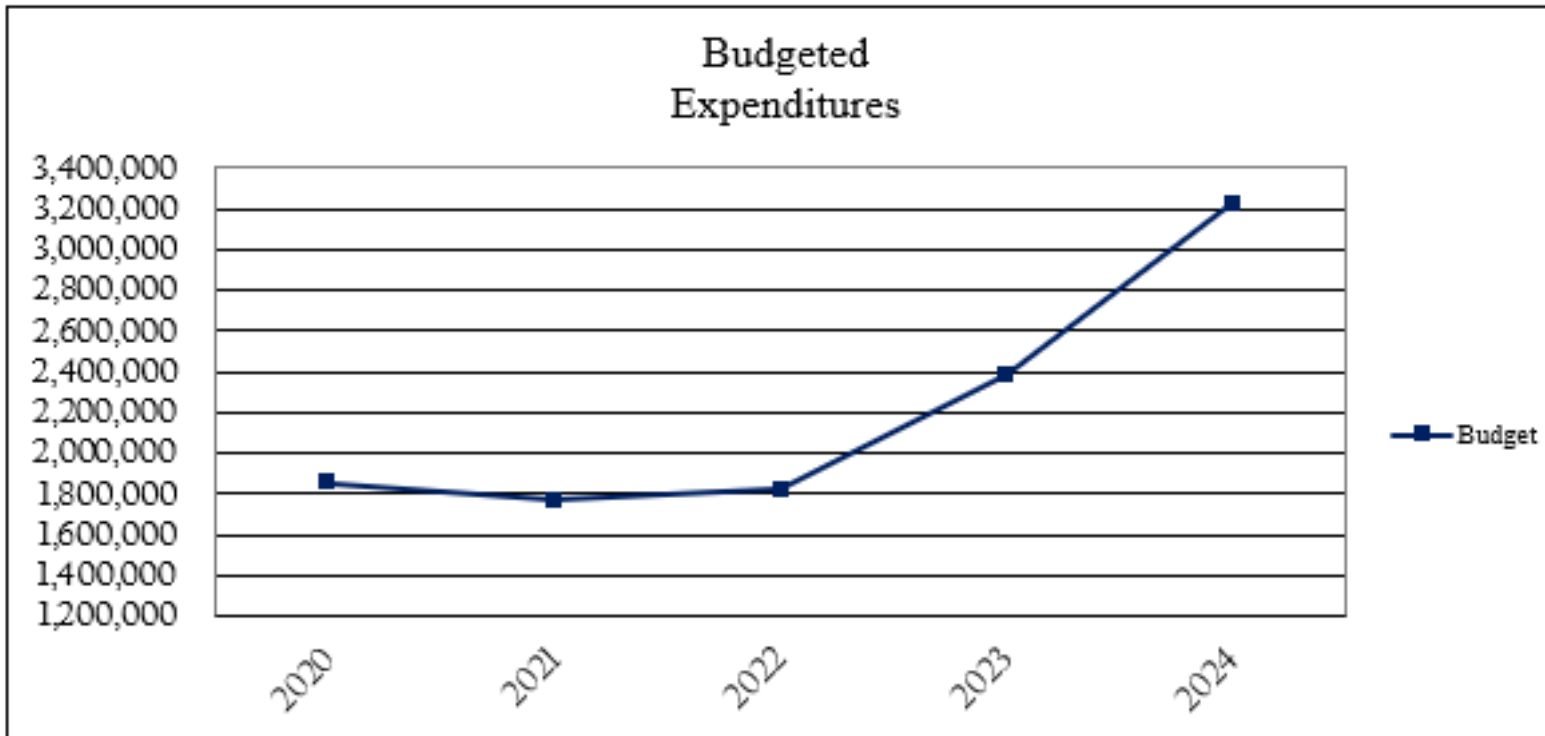
Budget Summary Enterprise Fund - 02 Water/Sewer Division Department No. 500,600

<u>Classification</u>	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Salaries & Benefits	\$ 895,381	\$ 967,279	\$ 71,898	8%
Operating Expenditures	2,080,012	2,001,296	\$ (78,716)	-4%
Debt Service	663,691	686,779	\$ 23,087	3%
Transfers to GF	1,400,000	1,500,000	\$ 100,000	7%
Transfers to Storm water	111,376	119,889	\$ 8,513	8%
Capital Expenditures	131,859	231,000	\$ 99,141	75%
Total Budget	\$ 5,282,319	\$ 5,506,242	\$ 223,924	4%



Budget Summary Enterprise Fund -02 Neptune Island Water Park

<u>Classification</u>	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Salaries & Benefits	\$ 882,352	\$ 1,038,002	\$ 155,650	18%
Operating Expenditures	\$ 623,479	\$ 701,119	\$ 77,640	12%
Debt Service	\$ 881,094	\$ 883,649	\$ 2,555	0%
Capital Expenditures	\$ -	\$ 600,000	\$ 600,000	0%
Total Budget	\$2,386,925	\$ 3,222,770	\$ 835,845	35%



NEPTUNE ISLAND WATER PARK



HARTSVILLE

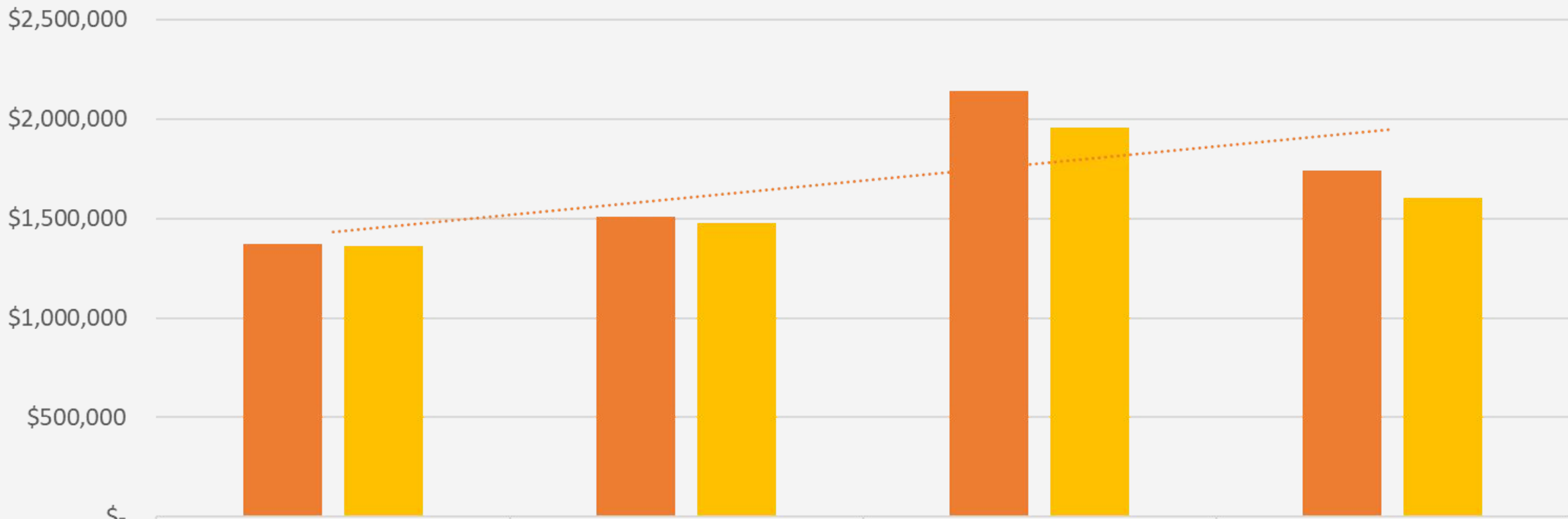


SANITATION WASTE FUND - 08

Sanitation Waste Fund includes all trash and waste services such as residential, commercial, recycling, and yard waste removal.

SUMMARY OF REVENUES 2018-2021

SANITATION WASTE FUND - 08

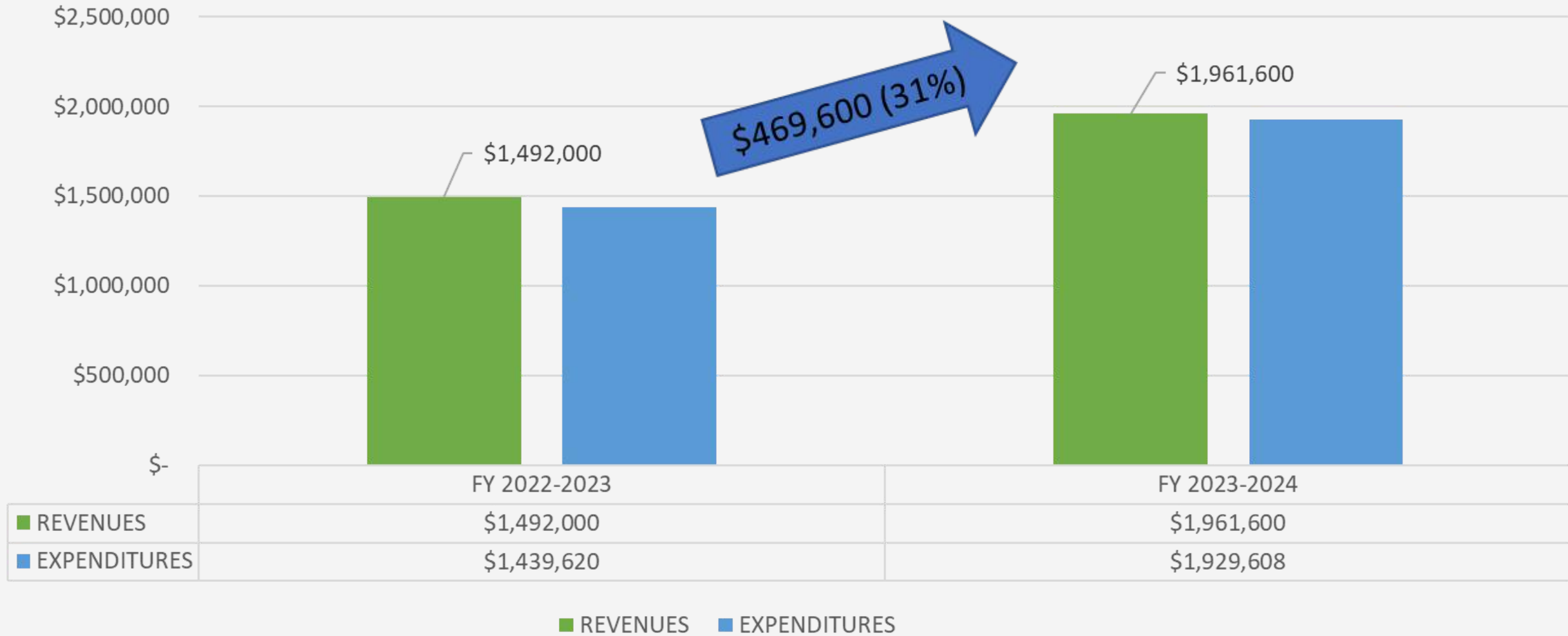


	FY 2018-2019	FY 2019-2020	FY 2020-2021	FY 2021-2022
REVENUES (ACTUALS)	\$1,373,394	\$1,507,087	\$2,141,992	\$1,739,380
EXPENDITURES (ACTUALS)	\$1,359,447	\$1,478,548	\$1,954,258	\$1,605,079

REVENUES (ACTUALS) EXPENDITURES (ACTUALS)

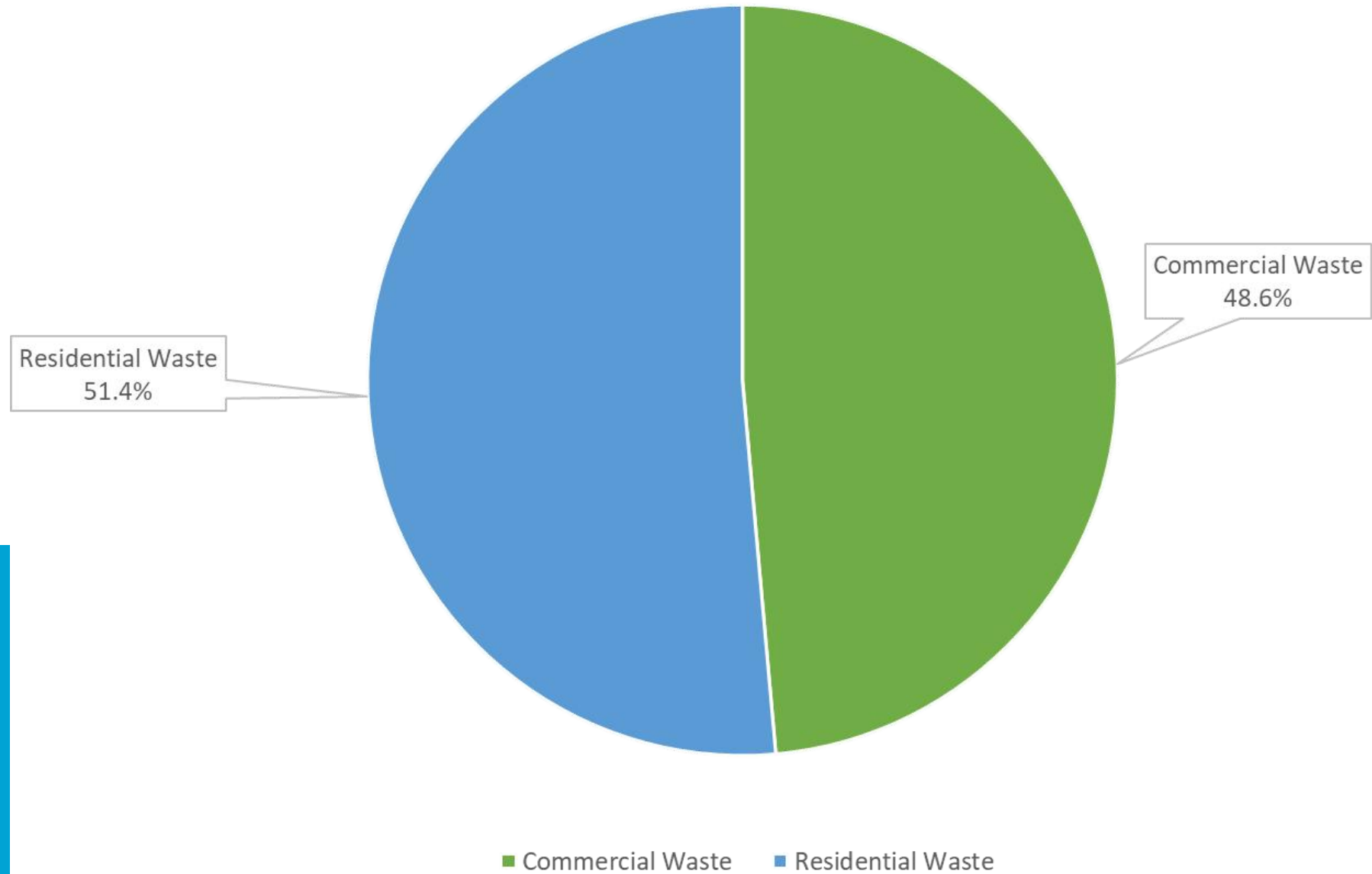
PRIOR FY TO PROPOSED FY BUDGET

SANITATION WASTE FUND - 08



SANITATION WASTE FUND - 08

REVENUES

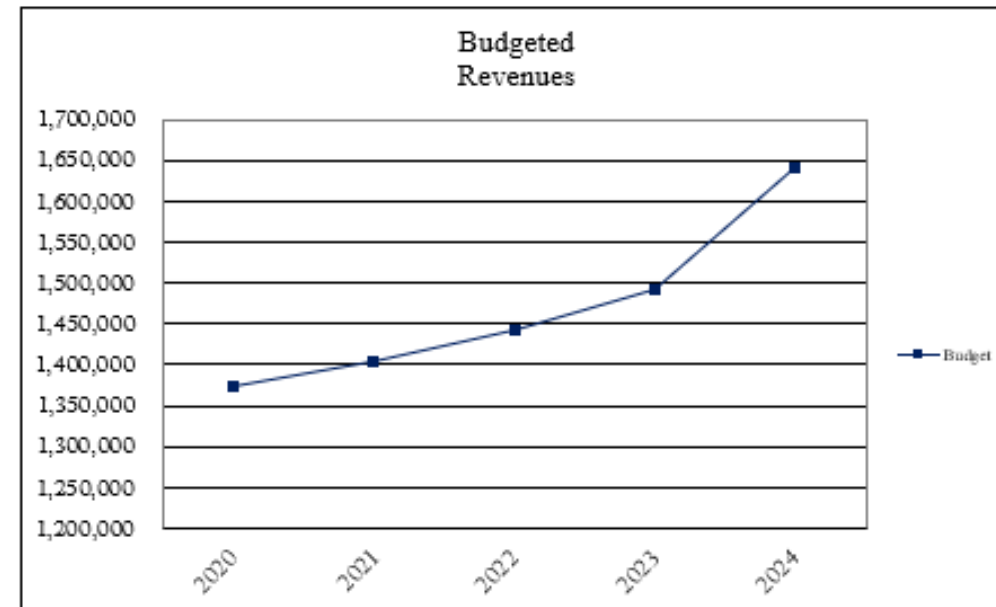


SANITATION WASTE FUND



Budget Summary FY 2024 City of Hartsville Solid Waste Fund - 08

<u>Classification</u>	2023 Approved Budget	2024 Requested Budget	\$ Change	% Change
Operating Revenues				
Charges for Services	\$ 1,492,000	\$ 1,641,600	\$ 149,600	10%
Other Financing Sources				
Capital Lease/Bond Proceeds	\$ -	\$ 320,000	\$ 320,000	0%
Total Revenue	\$ 1,492,000	\$ 1,961,600	\$ 469,600	31%
Operating Expenditures				
Operating Expenditures - Sanitation	\$ 529,283	\$ 549,145	\$ 19,862	4%
Salaries & Benefits - Sanitation	\$ 811,516	\$ 923,057	\$ 111,541	14%
Capital Outlay				
Capital Outlay	\$ -	\$ 320,000	\$ 320,000	0%
Debt Service				
Principal & Interest	\$ 116,901	\$ 137,406	\$ 20,505	18%
Total Expenditures	\$ 1,457,700	\$ 1,929,608	\$ 471,907	32%
Net Change in Fund Balance	\$ 34,300	\$ 31,992	\$ (2,307)	-7%

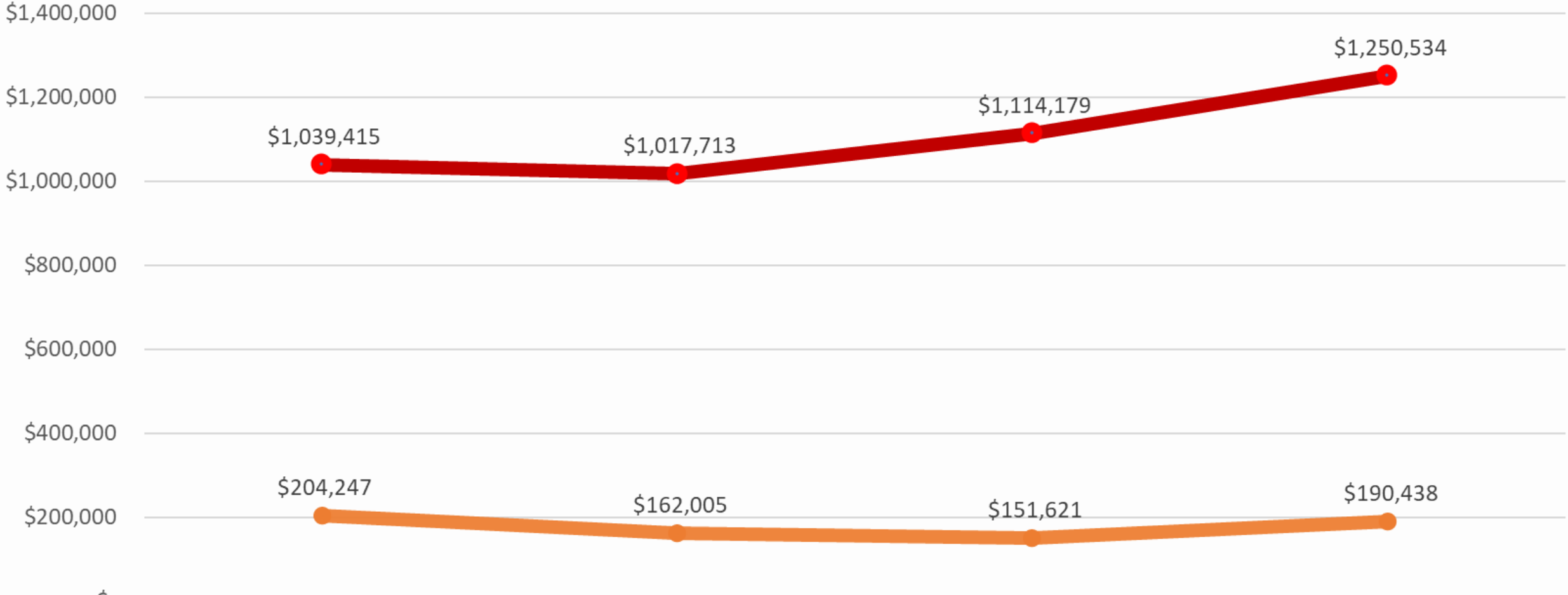




HOSPITALITY FUND - 11
ACCOMMODATIONS FUND - 12

HOSPITALITY & ACCOMODATIONS

2018 - 2020 REVENUE ANALYSIS



	FY 2018-2019	FY 2019-2020	FY 2020-2021	FY 2021-2022
● Hospitality	\$1,039,415	\$1,017,713	\$1,114,179	\$1,250,534
● Accommodations	\$204,247	\$162,005	\$151,621	\$190,438



All Other Funds



QUESTIONS?



CITY OF
HARTSVILLE
SOUTH CAROLINA